

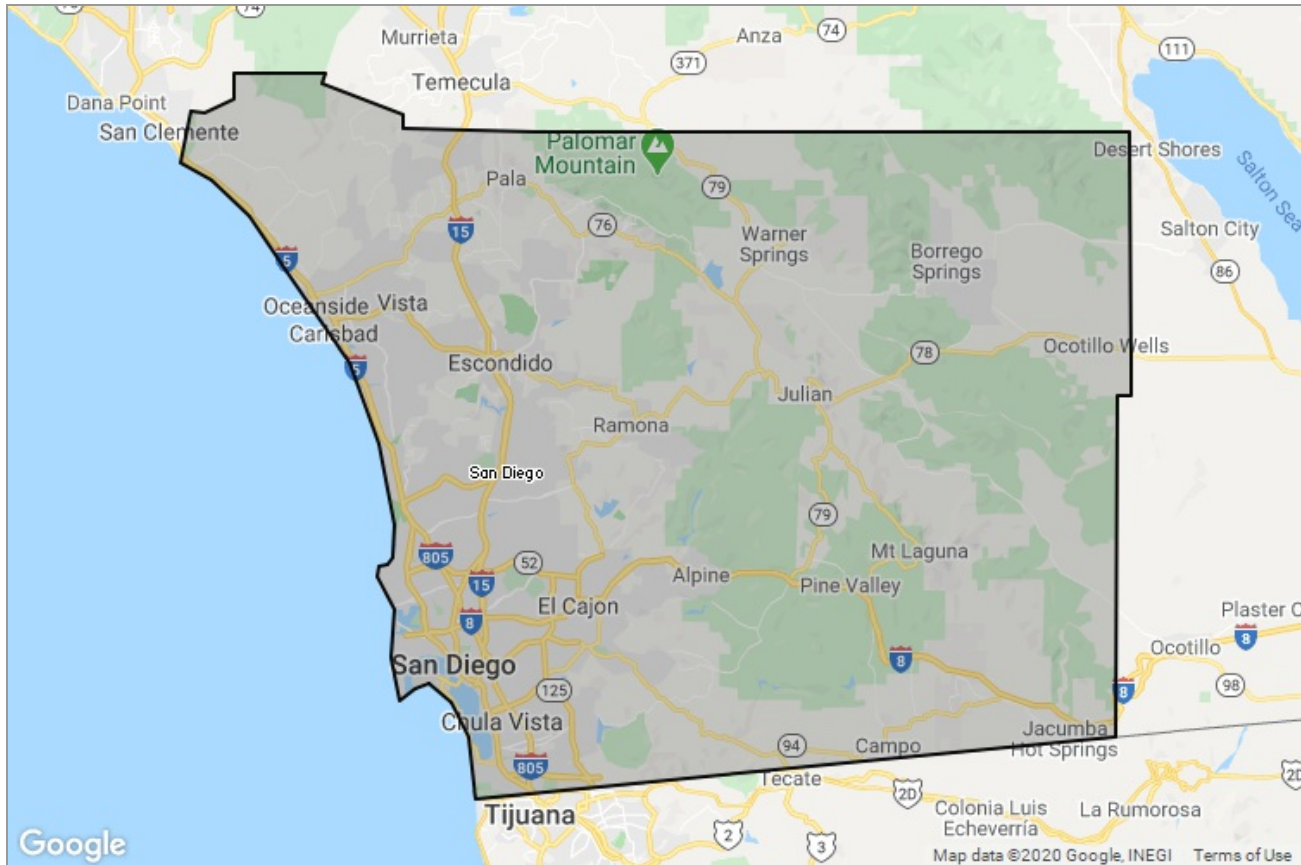


THE LOCAL REALTY®

A Lifestyle Real Estate Company

MARKET DATA REPORT

All San Diego



Report Characteristics

Report Name:

All San Diego

Report Date Range:

7/2019 – 7/2020

Filters Used:

Location

Compare to Market: No

Office by Office Details: Yes

Avg/Med: Both

Include Metrics By: County,
Metropolitan Area, ZIP Code

Run Date: 08/09/2020

Scheduled: Yes

Presented by

Patrick Hale | REALTOR®

California Real Estate Licenses: 01777558, 01896291



THE LOCAL REALTY™

A Lifestyle Real Estate Company

Office: (866) 538-6057 | Mobile: (858) 539-6803 |

Mobile: (831) 687-8696

Main: hale@thelocalrealty.com

Office: <https://thelocalrealty.com>

The Local Realty
California



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	4,406	4,255	+3.5%	21,878	29,598	-26.1%
New Listing Volume	\$3,929,159,780	\$3,683,157,465	+6.7%	\$18,738,896,952	\$24,519,378,509	-23.6%
Active Listing Count	4,150	7,293	-43.1%	N/A	N/A	
Active Listing Volume	\$5,705,268,544	\$8,311,486,829	-31.4%	N/A	N/A	
Average Listing Price	\$1,374,764	\$1,139,653	+20.6%	\$1,219,373	\$1,103,504	+10.5%
Median Listing Price	\$769,000	\$684,000	+12.4%	\$700,563	\$672,444	+4.2%
Average Listing Price per Sq Ft	\$564	\$484	+16.4%	\$500	\$463	+8.2%
Median Listing Price per Sq Ft	\$455	\$370	+22.8%	\$396	\$368	+7.6%
Median Days in RPR	29	42	-31%	36.27	40.63	-10.7%
Months of Inventory	1.9	2.5	-25.3%	1.5	2.5	-40.3%
Absorption Rate	53.58%	40.01%	+13.6%	66.35%	39.6%	+26.7%
Sales Activity Charts Metrics						
New Pending Sales Count	4,255	3,836	+10.9%	21,065	24,155	-12.8%
New Pending Sales Volume	\$3,519,936,171	\$2,855,457,193	+23.3%	\$16,013,762,535	\$17,474,344,833	-8.4%
Pending Sales Count	4,886	3,746	+30.4%	N/A	N/A	
Pending Sales Volume	\$3,970,583,480	\$2,938,025,512	+35.1%	N/A	N/A	
Closed Sales Count	3,271	3,272	0%	16,034	18,933	-15.3%
Closed Sales Volume	\$2,789,553,116	\$2,274,060,510	+22.7%	\$11,941,262,386	\$13,181,876,759	-9.4%
Average Sales Price	\$853,074	\$695,857	+22.6%	\$745,733	\$697,561	+6.9%
Median Sales Price	\$635,000	\$575,000	+10.4%	\$597,492	\$570,712	+4.7%
Average Sales Price per Sq Ft	\$429	\$404	+6%	\$416	\$405	+2.6%
Median Sales Price per Sq Ft	\$383	\$369	+3.8%	\$375	\$368	+1.9%
Distressed Charts Metrics						
Distressed Listing Count	46	127	-63.8%	N/A	N/A	

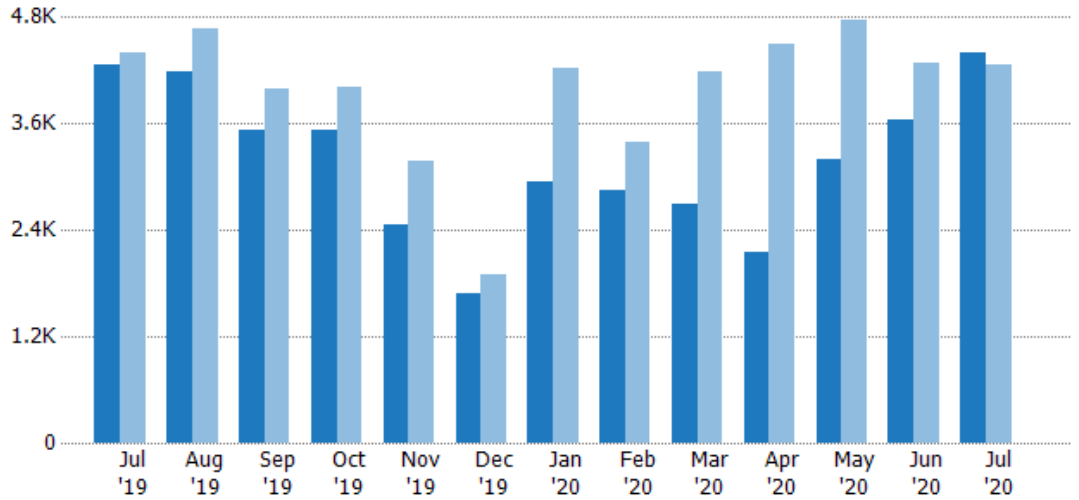
New Listings

The number of new residential listings that were added each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Count	% Chg.
Jul '20	4.41K	3.5%
Jul '19	4.26K	-3.4%
Jul '18	4.4K	-4.6%



Current Year	4.26K	4.18K	3.53K	3.52K	2.45K	1.68K	2.95K	2.84K	2.69K	2.15K	3.2K	3.64K	4.41K
Prior Year	4.4K	4.66K	4K	4.01K	3.17K	1.9K	4.23K	3.38K	4.19K	4.5K	4.76K	4.28K	4.26K
Percent Change from Prior Year	-3%	-10%	-12%	-12%	-23%	-12%	-30%	-16%	-36%	-52%	-33%	-15%	4%

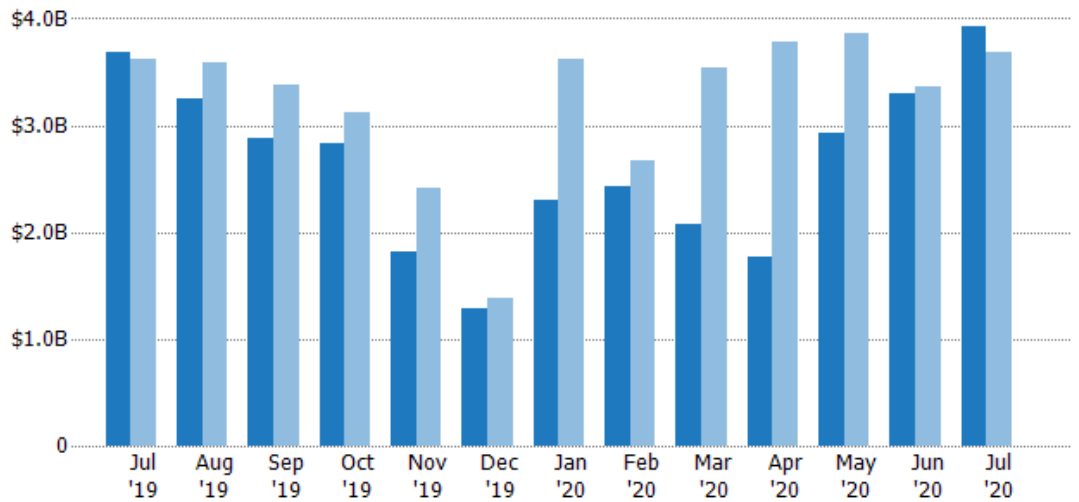
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Volume	% Chg.
Jul '20	\$3.93B	6.7%
Jul '19	\$3.68B	1.9%
Jul '18	\$3.61B	-10.8%



Current Year	\$3.68B	\$3.25B	\$2.88B	\$2.83B	\$1.82B	\$1.28B	\$2.31B	\$2.43B	\$2.07B	\$1.77B	\$2.93B	\$3.3B	\$3.93B
Prior Year	\$3.61B	\$3.59B	\$3.37B	\$3.11B	\$2.41B	\$1.38B	\$3.63B	\$2.67B	\$3.54B	\$3.78B	\$3.86B	\$3.37B	\$3.68B
Percent Change from Prior Year	2%	-9%	-15%	-9%	-25%	-7%	-36%	-9%	-41%	-53%	-24%	-2%	7%

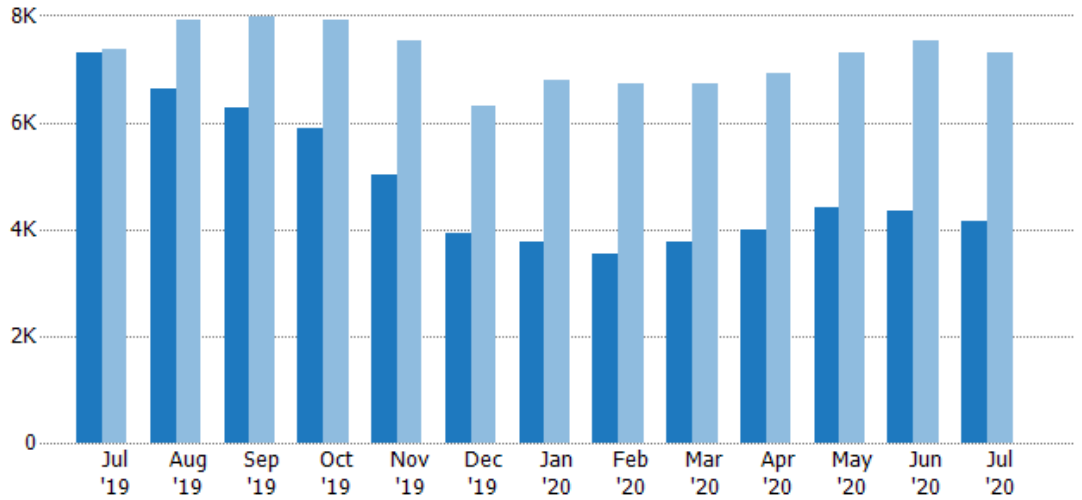
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: CA
County: San Diego County,
California

Month/Year	Count	% Chg.
Jul '20	4.15K	-43.1%
Jul '19	7.29K	-1.1%
Jul '18	7.37K	-14.5%



Current Year	7.29K	6.63K	6.28K	5.88K	5.03K	3.93K	3.75K	3.54K	3.78K	3.99K	4.42K	4.33K	4.15K
Prior Year	7.37K	7.92K	8K	7.93K	7.53K	6.3K	6.78K	6.73K	6.73K	6.91K	7.31K	7.54K	7.29K
Percent Change from Prior Year	-1%	-16%	-21%	-26%	-33%	-38%	-45%	-47%	-44%	-42%	-40%	-43%	-43%

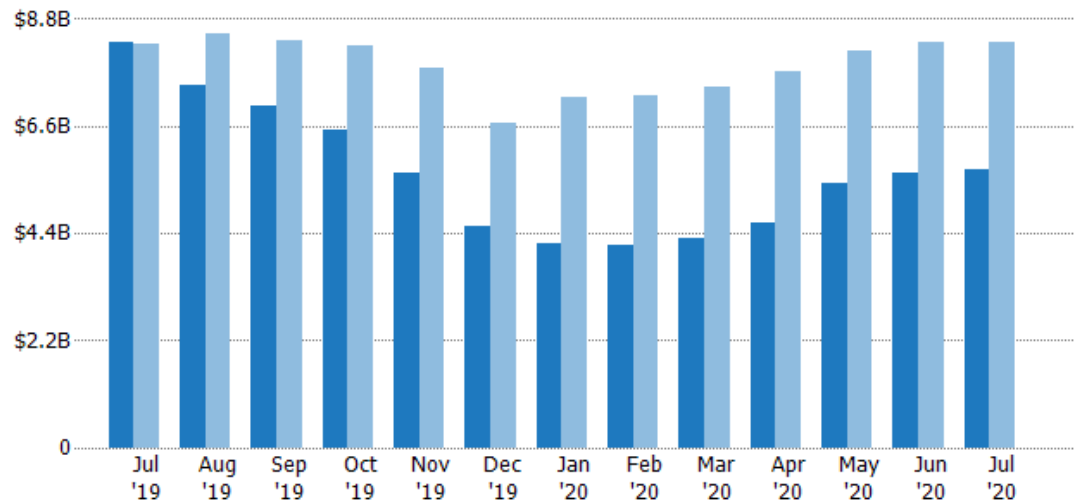
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: CA
County: San Diego County,
California

Month/Year	Volume	% Chg.
Jul '20	\$5.71B	-31.4%
Jul '19	\$8.31B	0.2%
Jul '18	\$8.29B	-13.6%



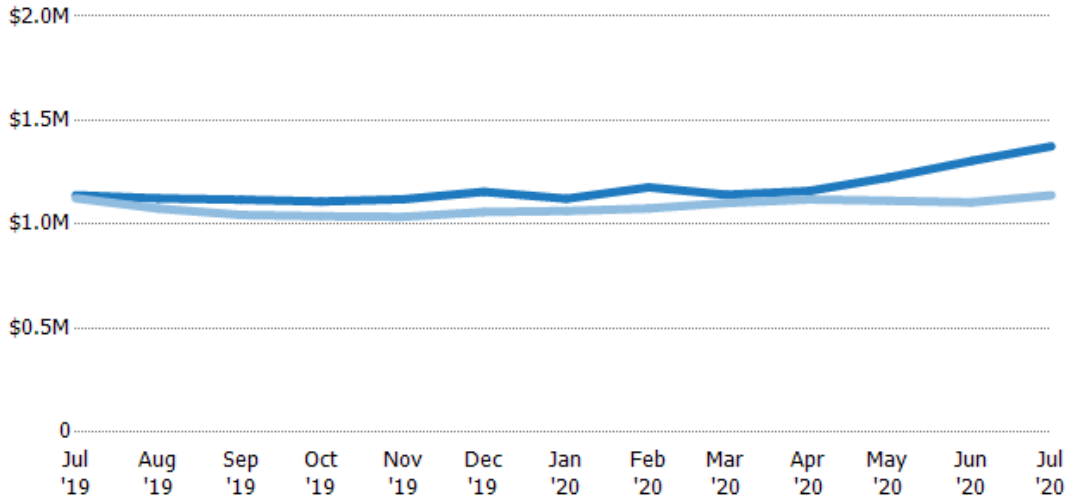
Current Year	\$8.31B	\$7.45B	\$7.02B	\$6.52B	\$5.63B	\$4.54B	\$4.21B	\$4.17B	\$4.31B	\$4.63B	\$5.41B	\$5.65B	\$5.71B
Prior Year	\$8.29B	\$8.51B	\$8.35B	\$8.24B	\$7.8B	\$6.67B	\$7.21B	\$7.25B	\$7.42B	\$7.74B	\$8.13B	\$8.33B	\$8.31B
Percent Change from Prior Year	0%	-12%	-16%	-21%	-28%	-32%	-42%	-42%	-42%	-40%	-33%	-32%	-31%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: CA
County: San Diego County,
California



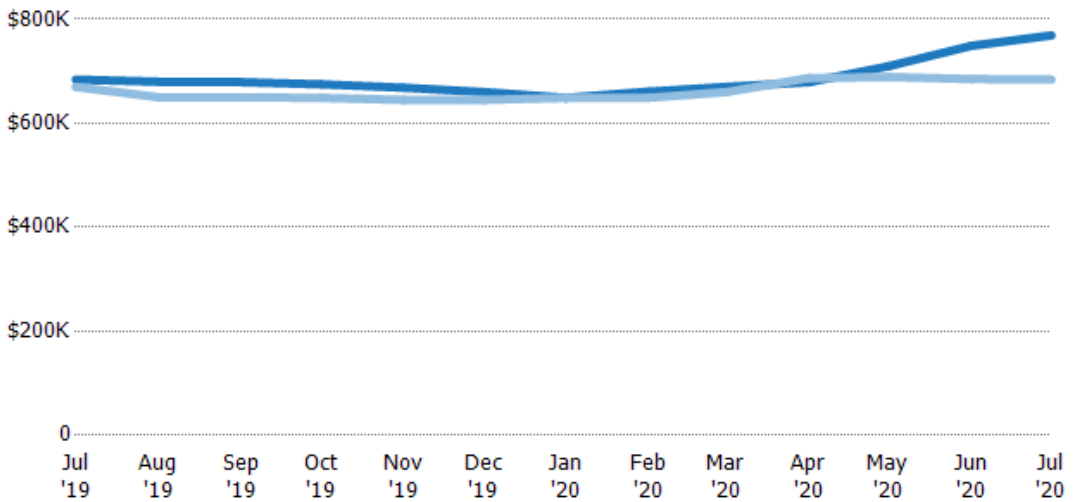
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Jul '19	\$1.14M	\$1.13M	1%
Aug '19	\$1.12M	\$1.08M	5%
Sep '19	\$1.12M	\$1.05M	7%
Oct '19	\$1.11M	\$1.04M	7%
Nov '19	\$1.12M	\$1.04M	8%
Dec '19	\$1.16M	\$1.06M	9%
Jan '20	\$1.12M	\$1.06M	6%
Feb '20	\$1.18M	\$1.08M	9%
Mar '20	\$1.14M	\$1.1M	4%
Apr '20	\$1.16M	\$1.12M	4%
May '20	\$1.22M	\$1.11M	10%
Jun '20	\$1.3M	\$1.11M	18%
Jul '20	\$1.37M	\$1.14M	21%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: CA
County: San Diego County,
California



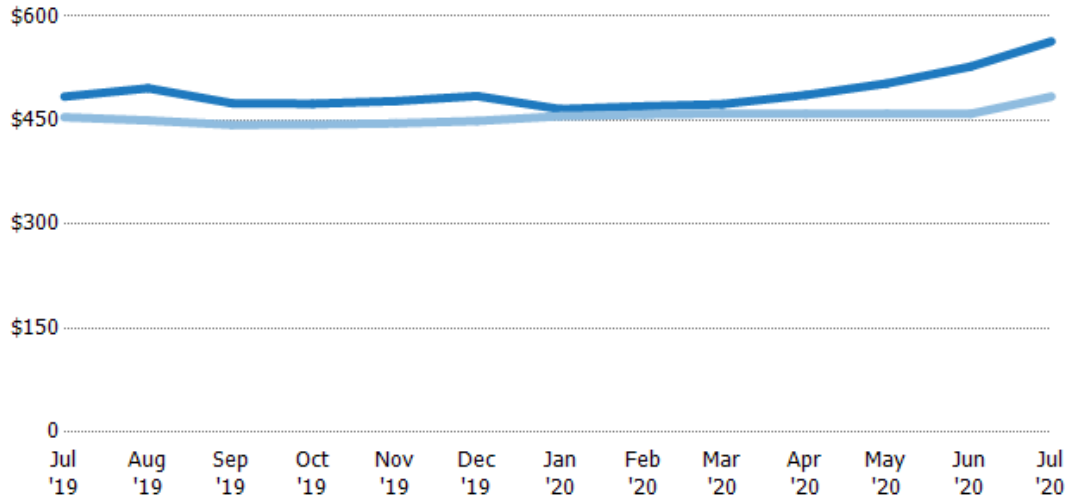
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Jul '19	\$684K	\$670K	2%
Aug '19	\$680K	\$650K	5%
Sep '19	\$679K	\$650K	4%
Oct '19	\$675K	\$649K	4%
Nov '19	\$668K	\$645K	4%
Dec '19	\$660K	\$645K	2%
Jan '20	\$649K	\$649K	0%
Feb '20	\$661K	\$649K	2%
Mar '20	\$670K	\$660K	2%
Apr '20	\$679K	\$687K	-1%
May '20	\$710K	\$689K	3%
Jun '20	\$749K	\$685K	9%
Jul '20	\$769K	\$684K	12%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: CA
County: San Diego County,
California



Month/Year	Price/sq ft	% Chg.
Jul '20	\$564	16.4%
Jul '19	\$484	6.5%
Jul '18	\$454	-0.4%

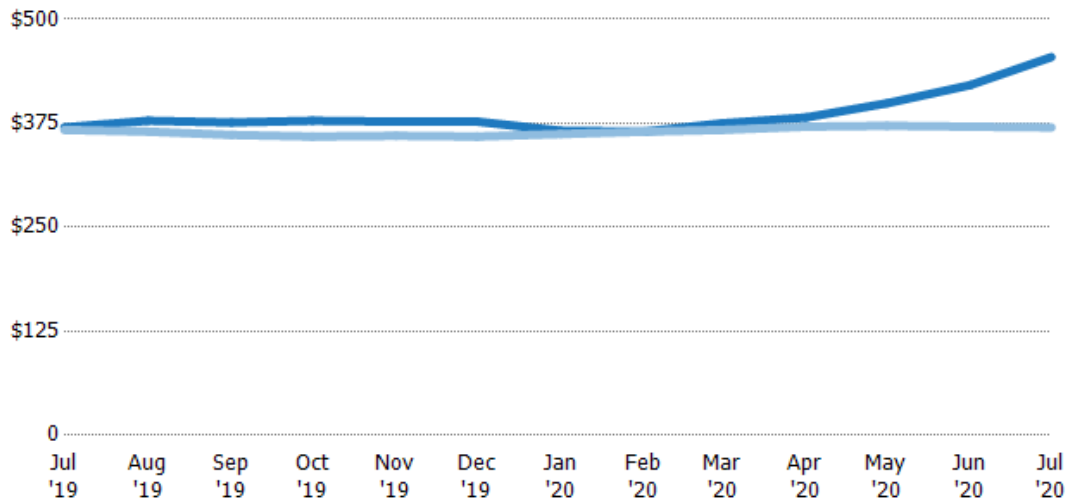
Current Year	\$484	\$496	\$475	\$474	\$478	\$485	\$466	\$470	\$473	\$486	\$503	\$527	\$564
Prior Year	\$454	\$450	\$443	\$444	\$446	\$449	\$456	\$458	\$460	\$459	\$460	\$459	\$484
Percent Change from Prior Year	7%	10%	7%	7%	7%	8%	2%	3%	3%	6%	9%	15%	16%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: CA
County: San Diego County,
California



Month/Year	Price/sq ft	% Chg.
Jul '20	\$455	22.8%
Jul '19	\$370	0.8%
Jul '18	\$367	-6%

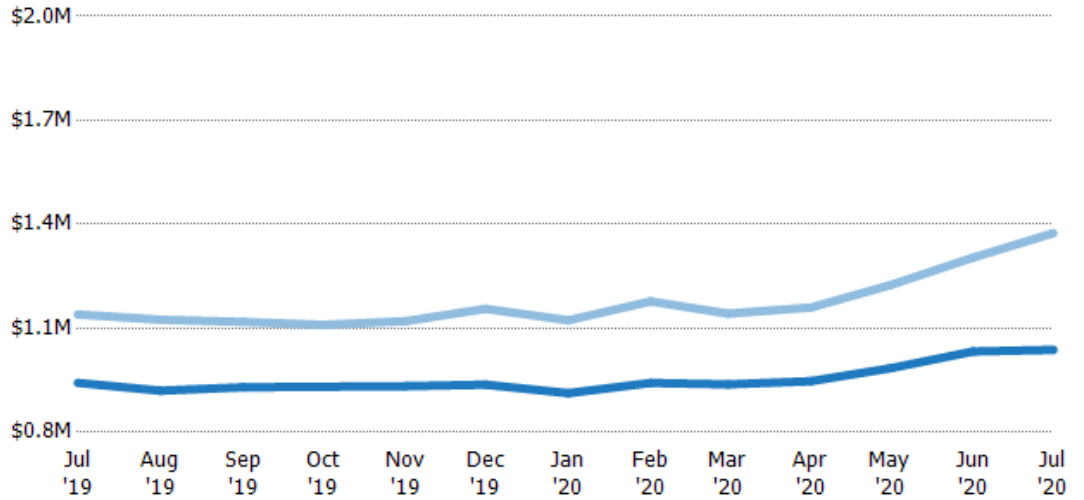
Current Year	\$370	\$378	\$376	\$378	\$377	\$377	\$366	\$365	\$375	\$382	\$399	\$421	\$455
Prior Year	\$367	\$365	\$361	\$359	\$360	\$359	\$362	\$365	\$367	\$371	\$372	\$371	\$370
Percent Change from Prior Year	1%	4%	4%	5%	5%	5%	1%	0%	2%	3%	7%	13%	23%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: CA
County: San Diego County,
California



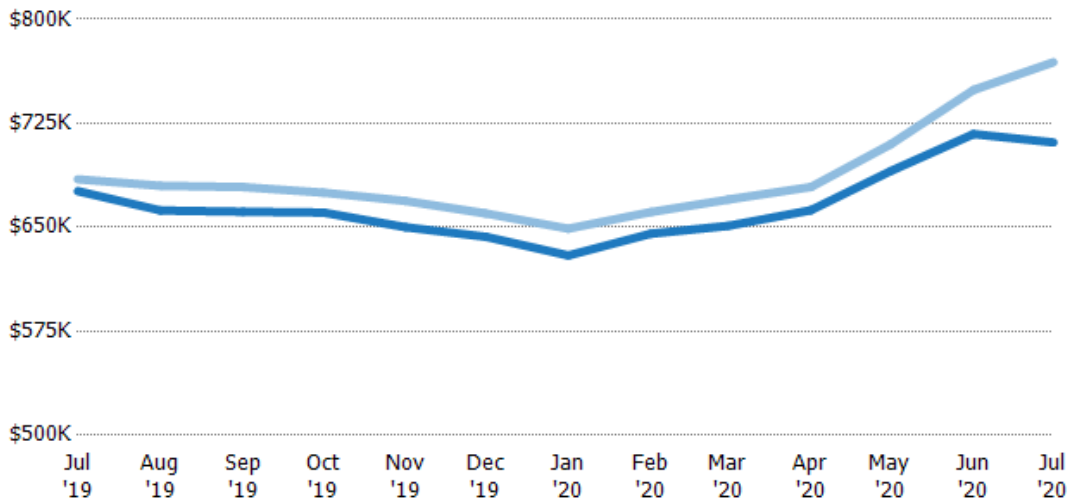
Avg Est Value	\$942K	\$920K	\$930K	\$931K	\$933K	\$937K	\$913K	\$942K	\$938K	\$947K	\$985K	\$1.03M	\$1.04M
Avg Listing Price	\$1.14M	\$1.12M	\$1.12M	\$1.11M	\$1.12M	\$1.16M	\$1.12M	\$1.18M	\$1.14M	\$1.16M	\$1.22M	\$1.3M	\$1.37M
Avg Listing Price as a % of Avg Est Value	121%	122%	120%	119%	120%	123%	123%	125%	122%	122%	124%	126%	132%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: CA
County: San Diego County,
California



Median Est Value	\$676K	\$662K	\$661K	\$661K	\$650K	\$643K	\$630K	\$645K	\$651K	\$662K	\$691K	\$717K	\$711K
Median Listing Price	\$685K	\$680K	\$679K	\$675K	\$669K	\$660K	\$649K	\$661K	\$670K	\$679K	\$710K	\$749K	\$769K
Med Listing Price as a % of Med Est Value	101%	103%	103%	102%	103%	103%	103%	102%	103%	103%	103%	104%	108%

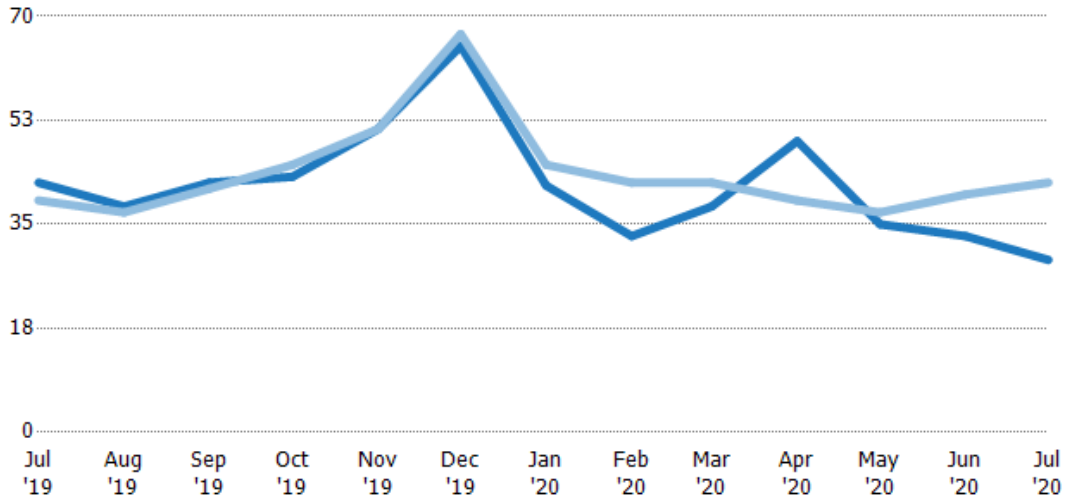
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Days	% Chg.
Jul '20	29	-31%
Jul '19	42	7.7%
Jul '18	39	0%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	42	38	42	43	51	65	41.5	33	38	49	35	33	29
Prior Year	39	37	41	45	51	67	45	42	42	39	37	40	42
Percent Change from Prior Year	8%	3%	2%	-4%	0%	-3%	-8%	-21%	-10%	26%	-5%	-18%	-31%

Median Days in RPR (By County)

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

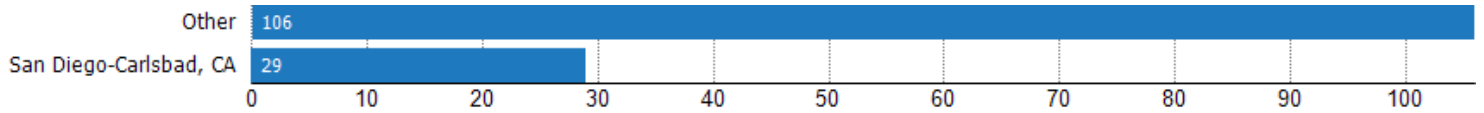
Filters Used: State: CA; County: San Diego County, California



Median Days in RPR (By Metro)

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by metro.

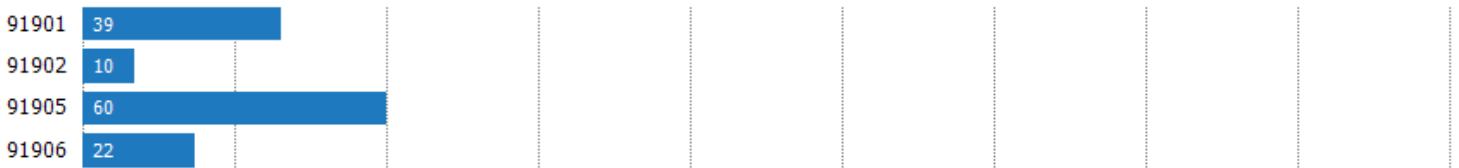
Filters Used: State: CA; County: San Diego County, California

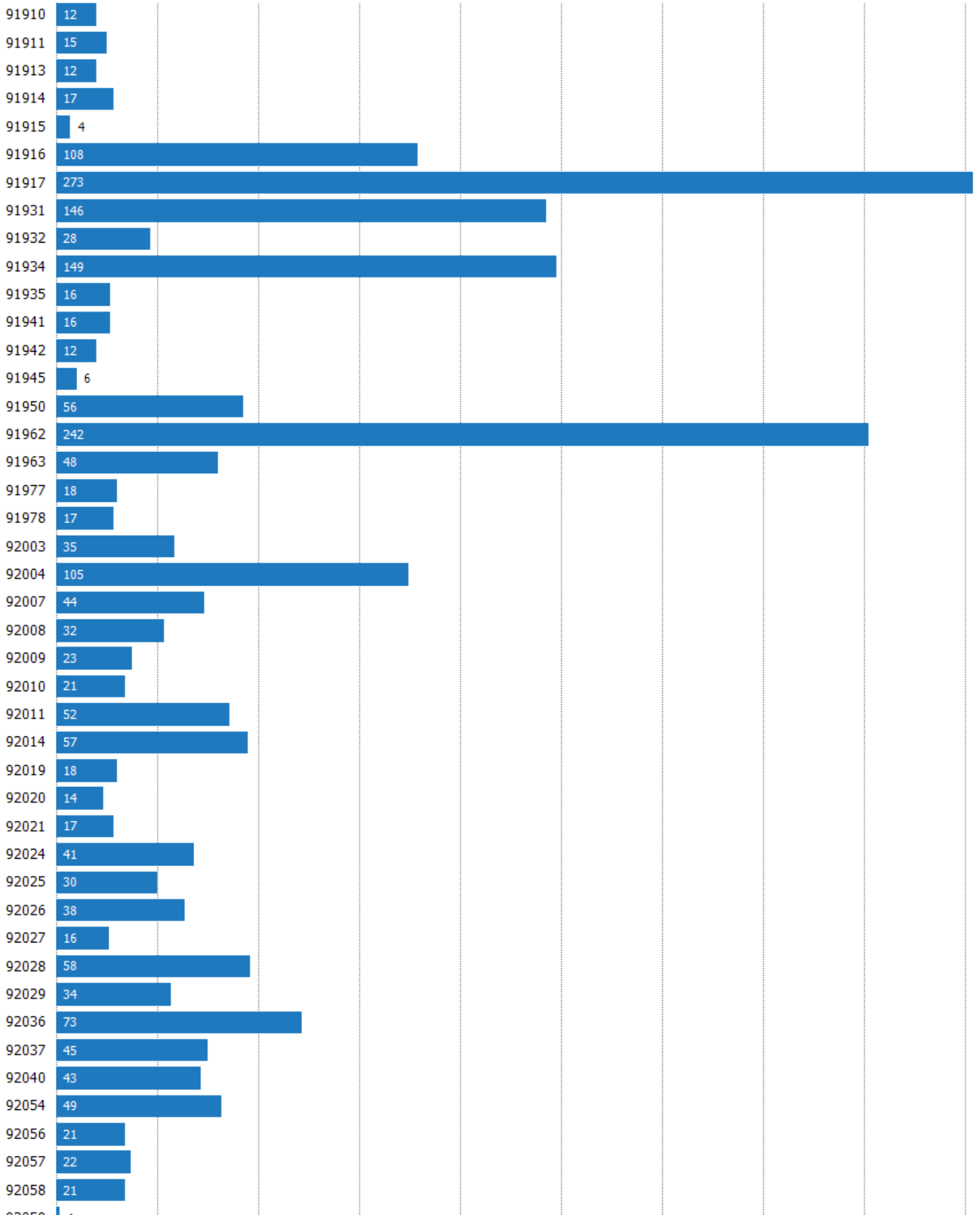


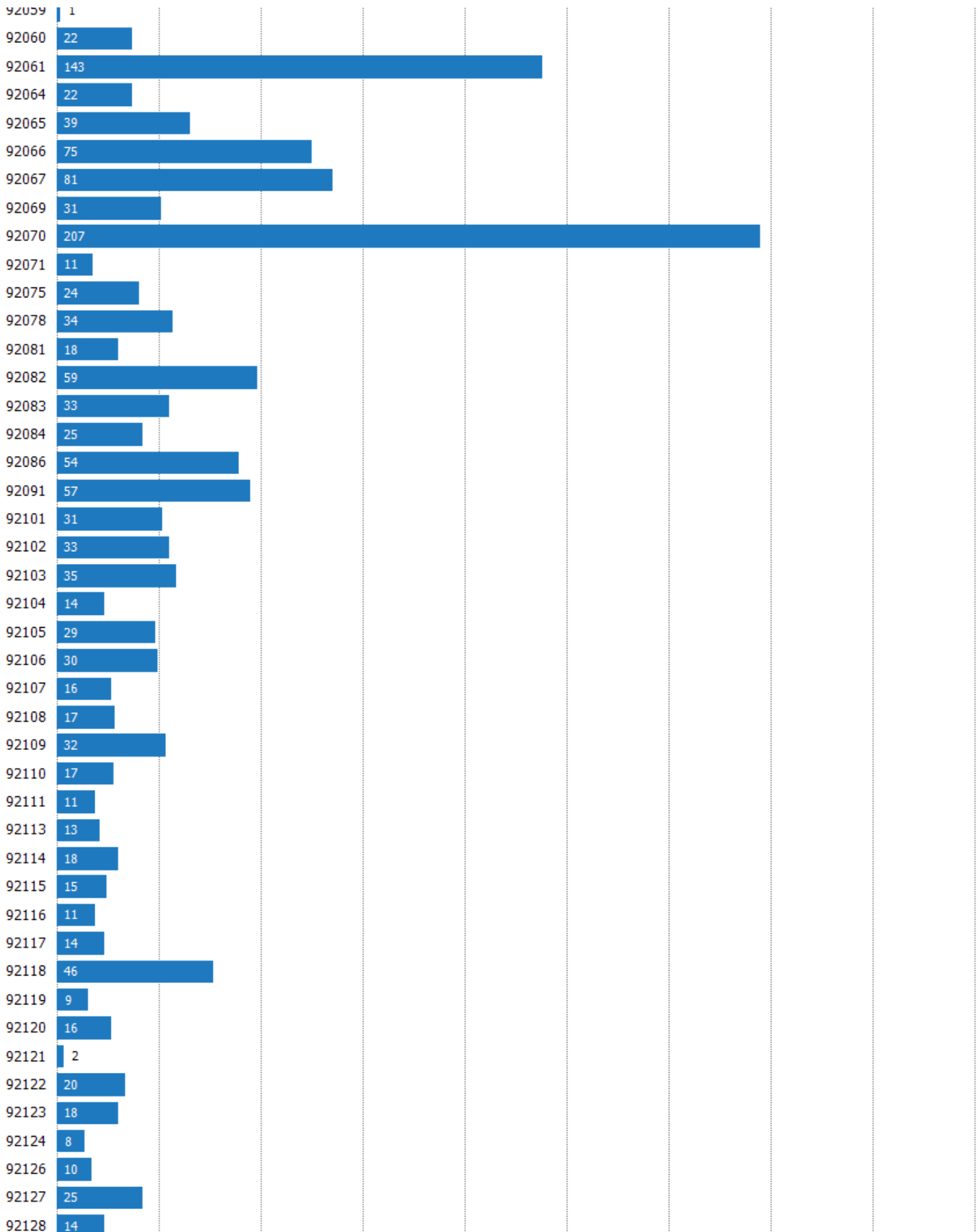
Median Days in RPR (By Zip)

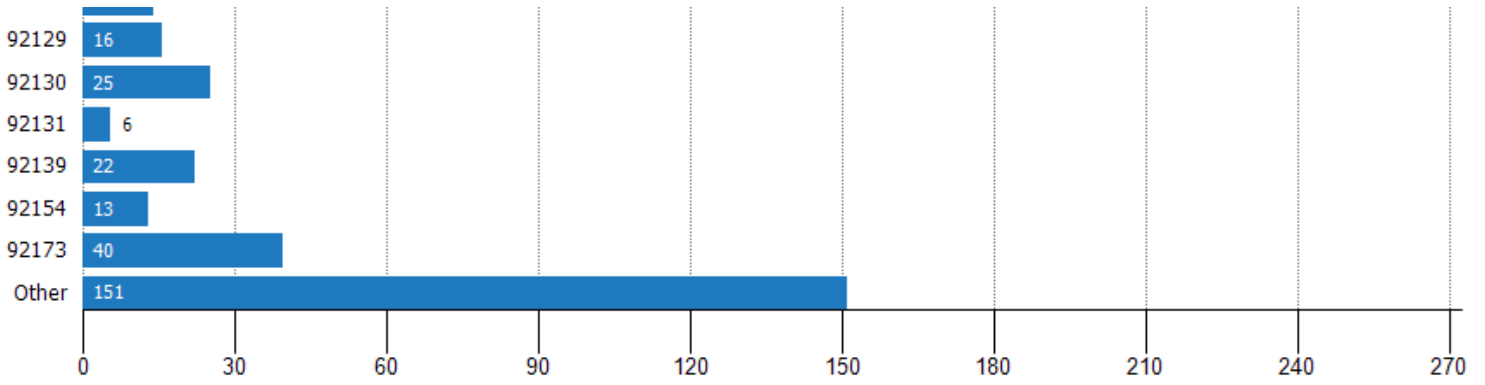
The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by zip.

Filters Used: State: CA; County: San Diego County, California









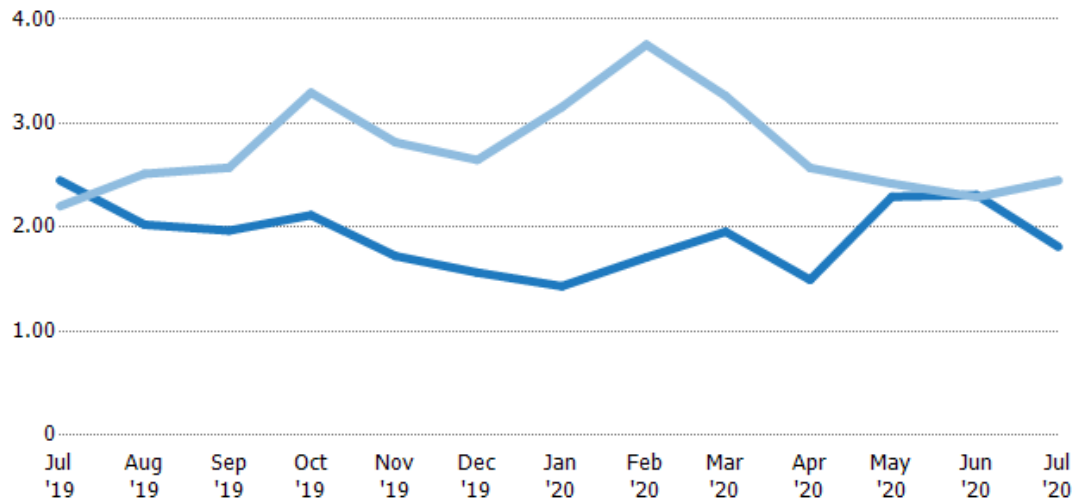
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: CA
County: San Diego County,
California

Month/Year	Months	% Chg.
Jul '20	1.81	-26.1%
Jul '19	2.45	11.2%
Jul '18	2.2	-21.9%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	2.45	2.03	1.97	2.12	1.72	1.56	1.43	1.71	1.96	1.49	2.29	2.31	1.81
Prior Year	2.2	2.51	2.57	3.29	2.82	2.65	3.16	3.76	3.26	2.57	2.42	2.29	2.45
Percent Change from Prior Year	11%	-19%	-24%	-36%	-39%	-41%	-55%	-54%	-40%	-42%	-5%	1%	-26%

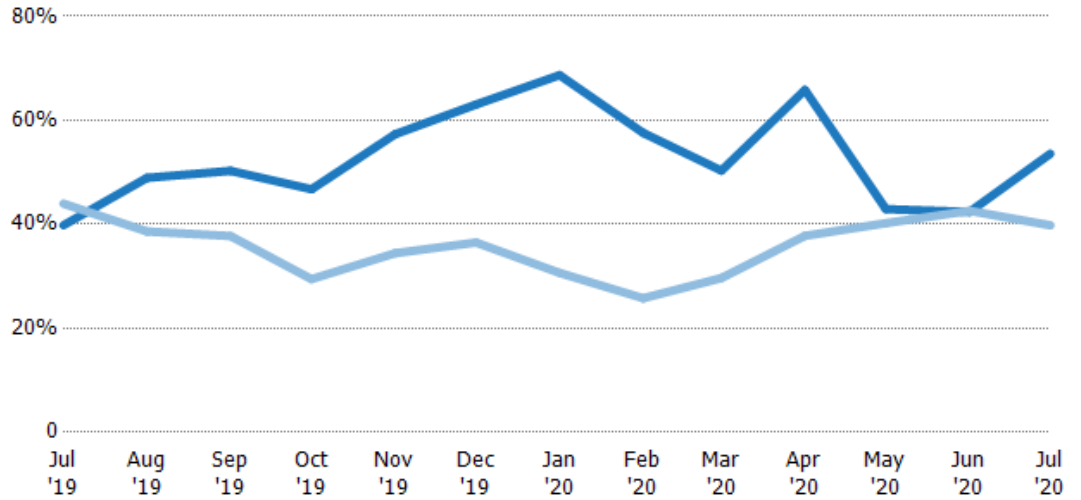
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: CA
County: San Diego County, California

Month/Year	Rate	Chg.
Jul '20	54%	-13.8%
Jul '19	40%	4.2%
Jul '18	44%	26.8%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	40%	49%	50%	47%	57%	63%	69%	58%	50%	66%	43%	42%	54%
Prior Year	44%	39%	38%	29%	34%	36%	31%	26%	30%	38%	40%	43%	40%
Change from Prior Year	4%	-10%	-13%	-17%	-23%	-27%	-38%	-32%	-21%	-28%	-3%	0%	-14%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

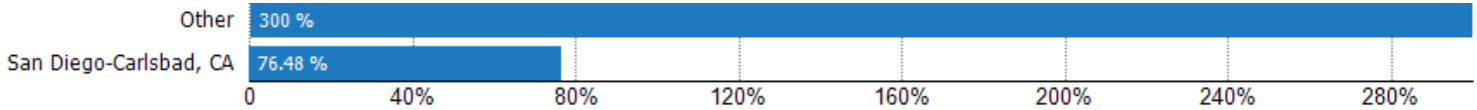
Filters Used: State: CA; County: San Diego County, California



Absorption Rate (By Metro)

The percentage of the inventory sold during the last month by metro.

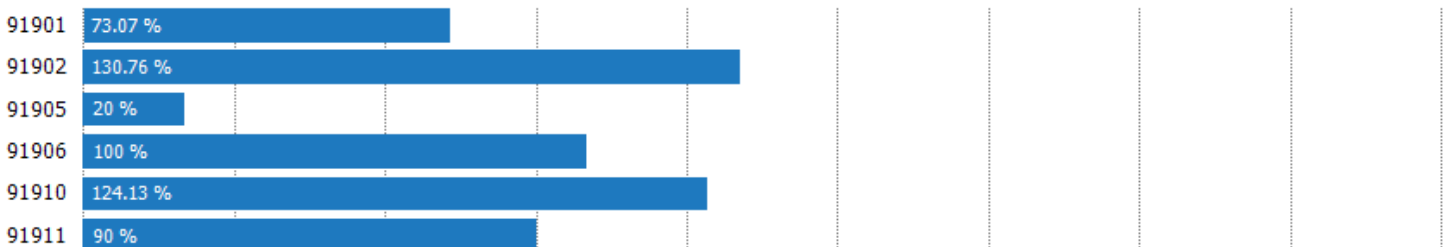
Filters Used: State: CA; County: San Diego County, California

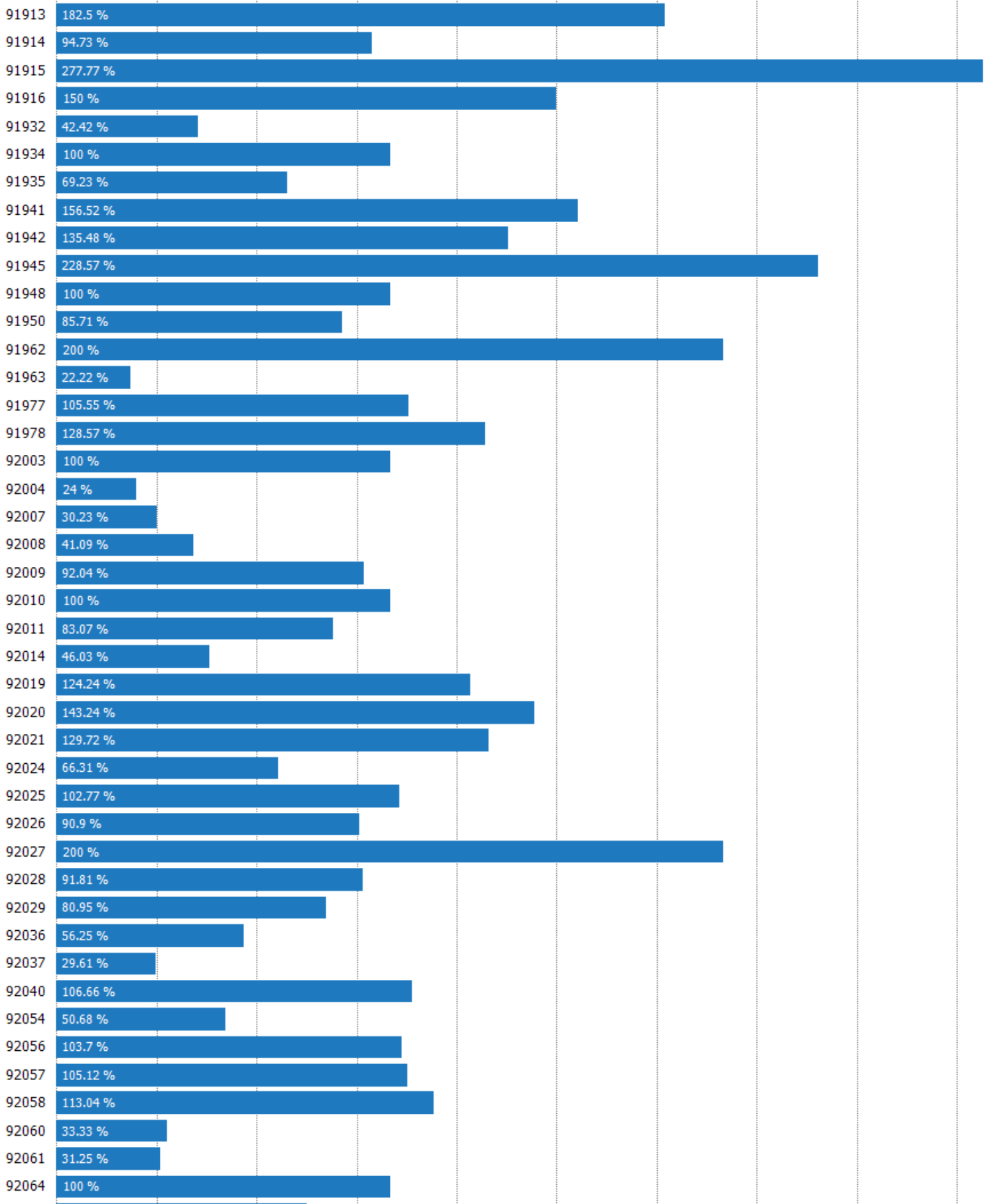


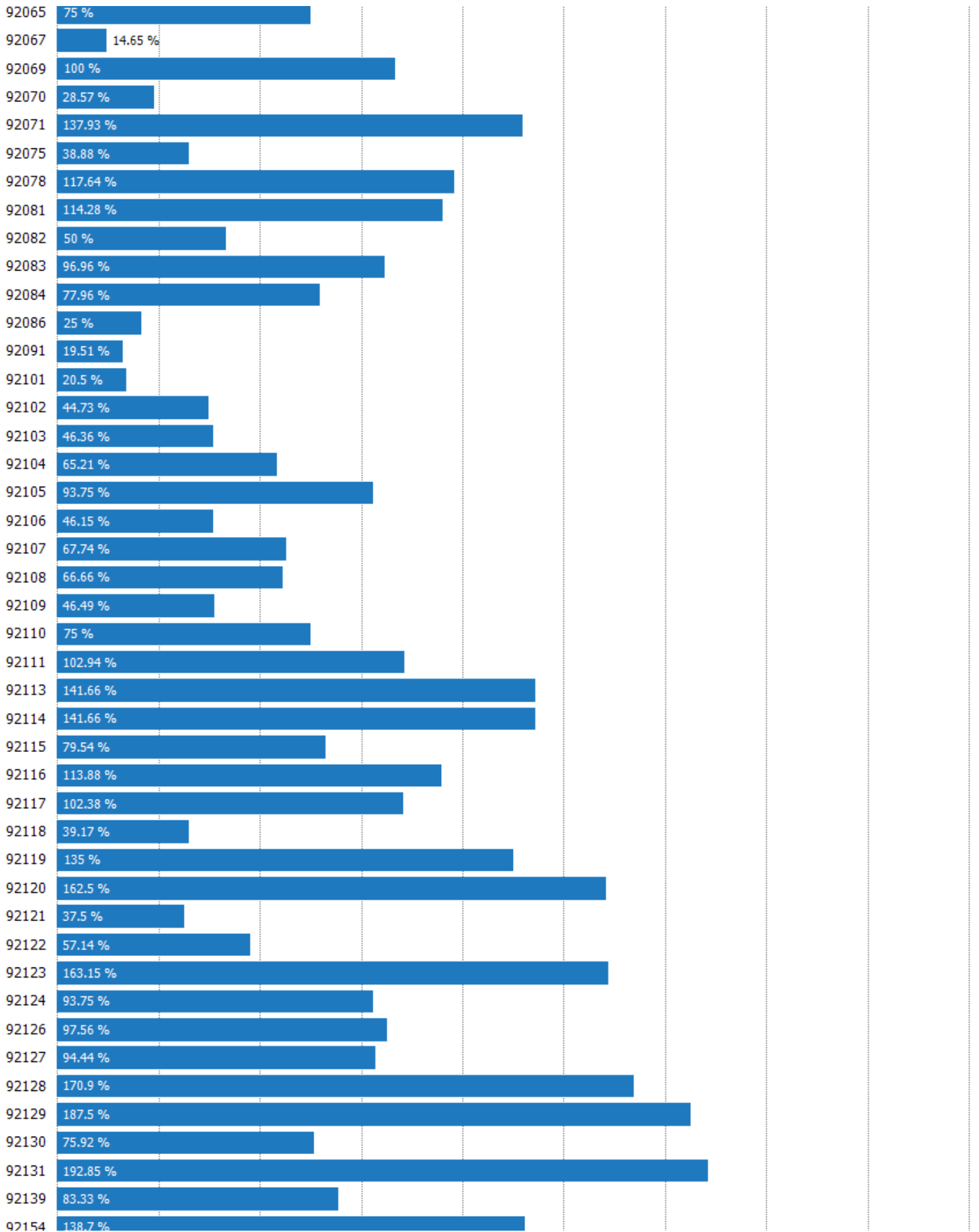
Absorption Rate (By Zip)

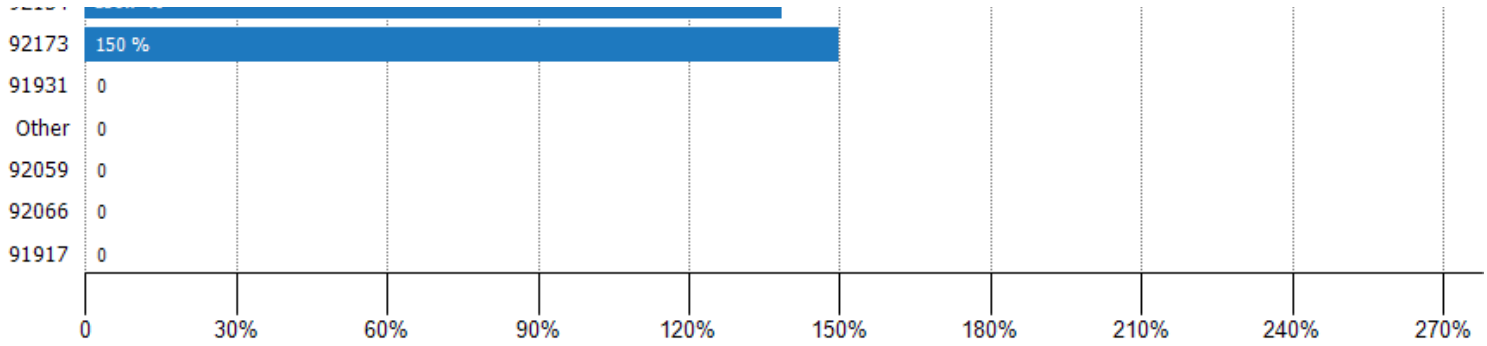
The percentage of the inventory sold during the last month by zip.

Filters Used: State: CA; County: San Diego County, California







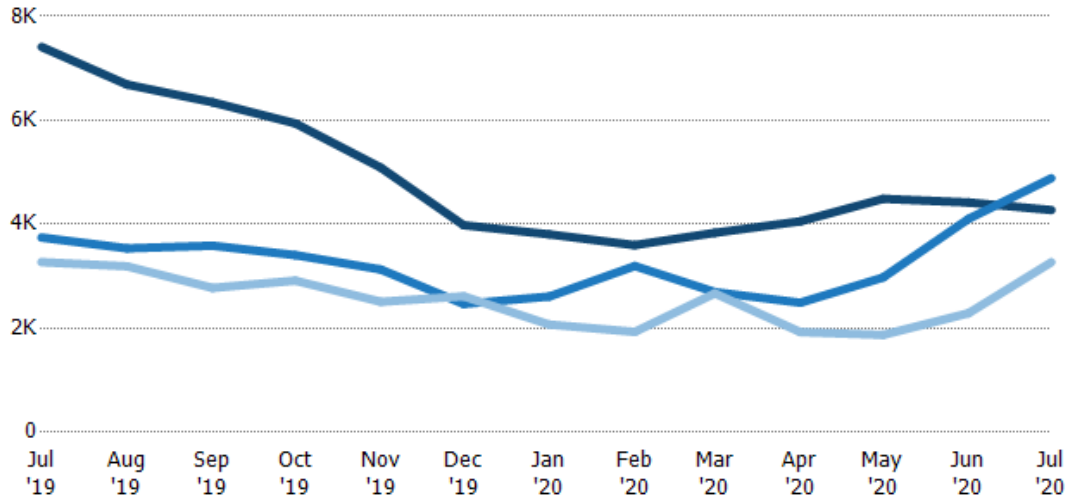


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: CA
County: San Diego County,
California



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	7.41K	6.69K	6.35K	5.94K	5.09K	3.98K	3.81K	3.6K	3.84K	4.06K	4.49K	4.42K	4.27K
Pending	3.75K	3.54K	3.59K	3.41K	3.13K	2.47K	2.61K	3.2K	2.7K	2.49K	2.98K	4.11K	4.89K
Sold	3.27K	3.19K	2.78K	2.92K	2.51K	2.62K	2.07K	1.93K	2.67K	1.93K	1.87K	2.29K	3.27K

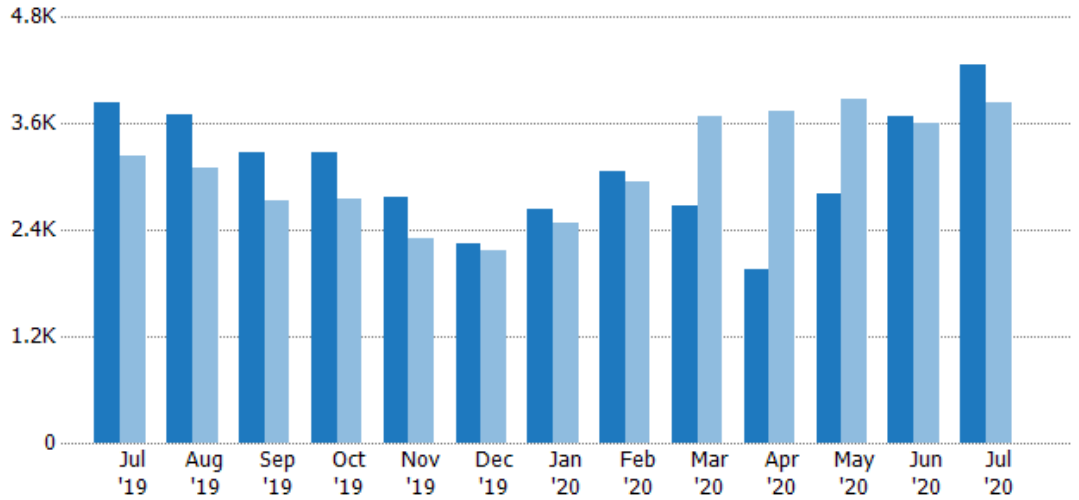
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: CA
County: San Diego County,
California

Month/Year	Count	% Chg.
Jul '20	4.26K	10.9%
Jul '19	3.84K	18.3%
Jul '18	3.24K	7.5%



Current Year	3.84K	3.7K	3.28K	3.28K	2.78K	2.25K	2.63K	3.07K	2.67K	1.96K	2.8K	3.69K	4.26K
Prior Year	3.24K	3.1K	2.73K	2.75K	2.3K	2.16K	2.49K	2.95K	3.68K	3.74K	3.87K	3.6K	3.84K
Percent Change from Prior Year	18%	19%	20%	19%	21%	4%	6%	4%	-28%	-48%	-28%	2%	11%

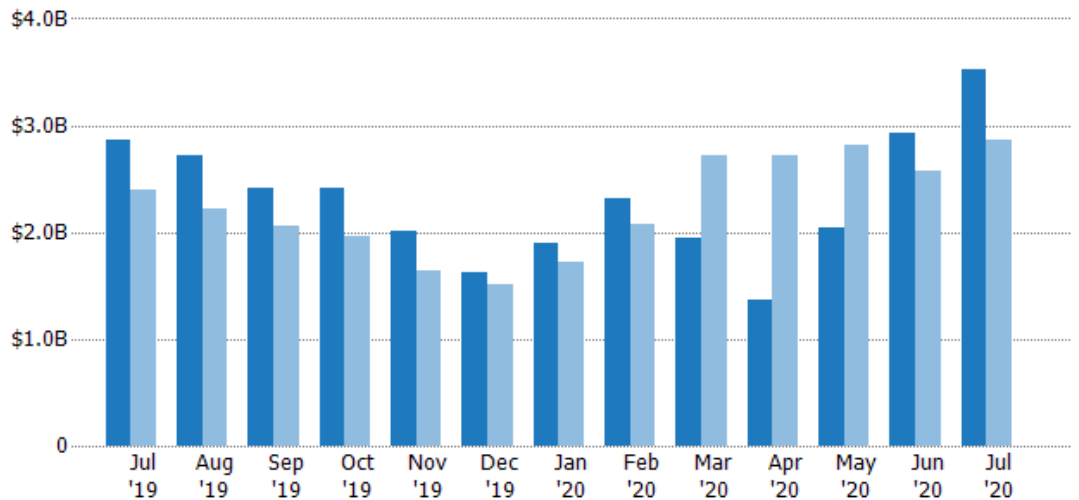
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: CA
County: San Diego County,
California

Month/Year	Volume	% Chg.
Jul '20	\$3.52B	23.3%
Jul '19	\$2.86B	18.9%
Jul '18	\$2.4B	0.7%



Current Year	\$2.86B	\$2.71B	\$2.41B	\$2.42B	\$2.01B	\$1.62B	\$1.9B	\$2.31B	\$1.95B	\$1.36B	\$2.04B	\$2.93B	\$3.52B
Prior Year	\$2.4B	\$2.22B	\$2.06B	\$1.96B	\$1.65B	\$1.51B	\$1.72B	\$2.08B	\$2.72B	\$2.71B	\$2.82B	\$2.57B	\$2.86B
Percent Change from Prior Year	19%	22%	17%	23%	22%	7%	11%	11%	-28%	-50%	-27%	14%	23%

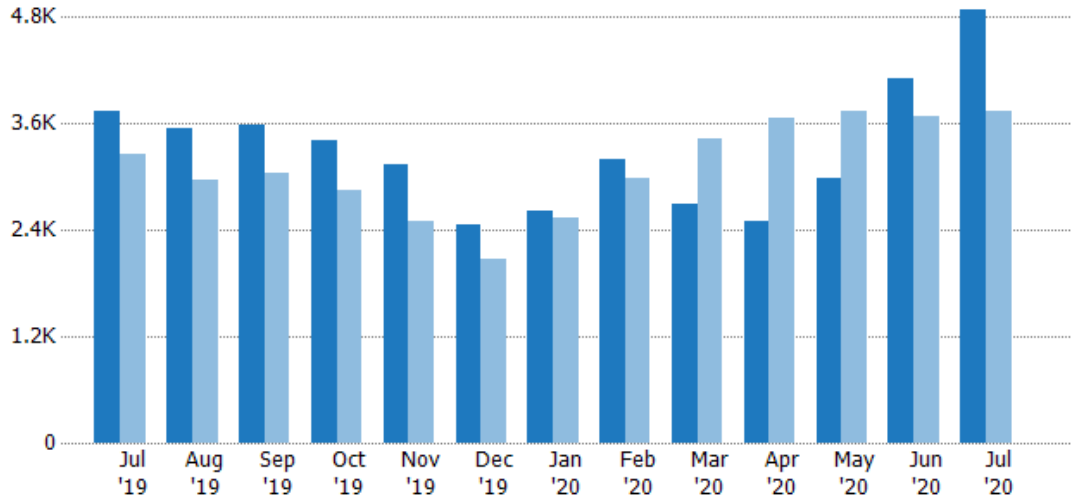
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Count	% Chg.
Jul '20	4.89K	30.4%
Jul '19	3.75K	14.9%
Jul '18	3.26K	15.4%



Current Year	3.75K	3.54K	3.59K	3.41K	3.13K	2.47K	2.61K	3.2K	2.7K	2.49K	2.98K	4.11K	4.89K
Prior Year	3.26K	2.97K	3.04K	2.84K	2.5K	2.07K	2.53K	2.99K	3.43K	3.67K	3.74K	3.68K	3.75K
Percent Change from Prior Year	15%	19%	18%	20%	25%	19%	3%	7%	-21%	-32%	-20%	11%	30%

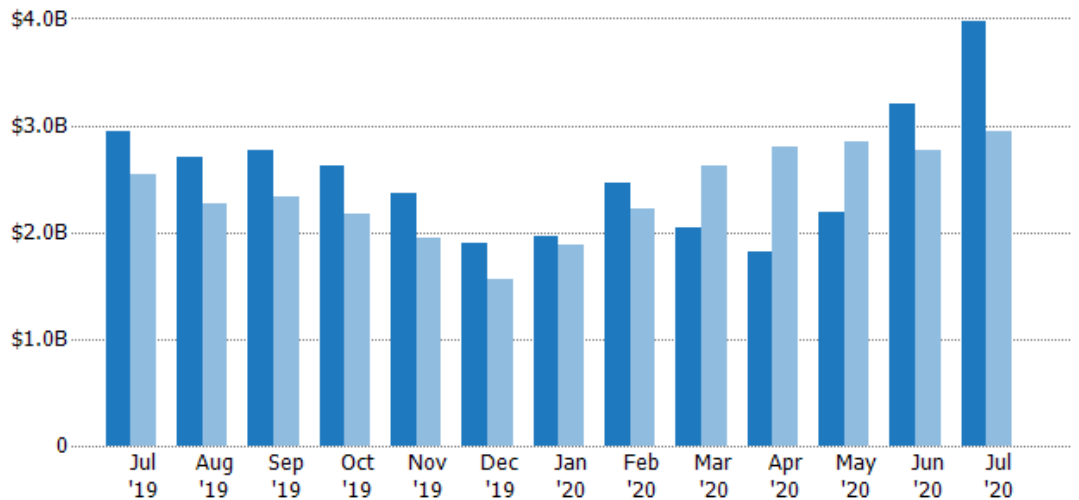
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Volume	% Chg.
Jul '20	\$3.97B	35.1%
Jul '19	\$2.94B	15.4%
Jul '18	\$2.55B	6.7%



Current Year	\$2.94B	\$2.7B	\$2.77B	\$2.63B	\$2.37B	\$1.89B	\$1.97B	\$2.46B	\$2.04B	\$1.82B	\$2.19B	\$3.21B	\$3.97B
Prior Year	\$2.55B	\$2.27B	\$2.34B	\$2.16B	\$1.94B	\$1.56B	\$1.88B	\$2.22B	\$2.62B	\$2.81B	\$2.85B	\$2.76B	\$2.94B
Percent Change from Prior Year	15%	19%	19%	21%	22%	21%	5%	11%	-22%	-35%	-23%	16%	35%

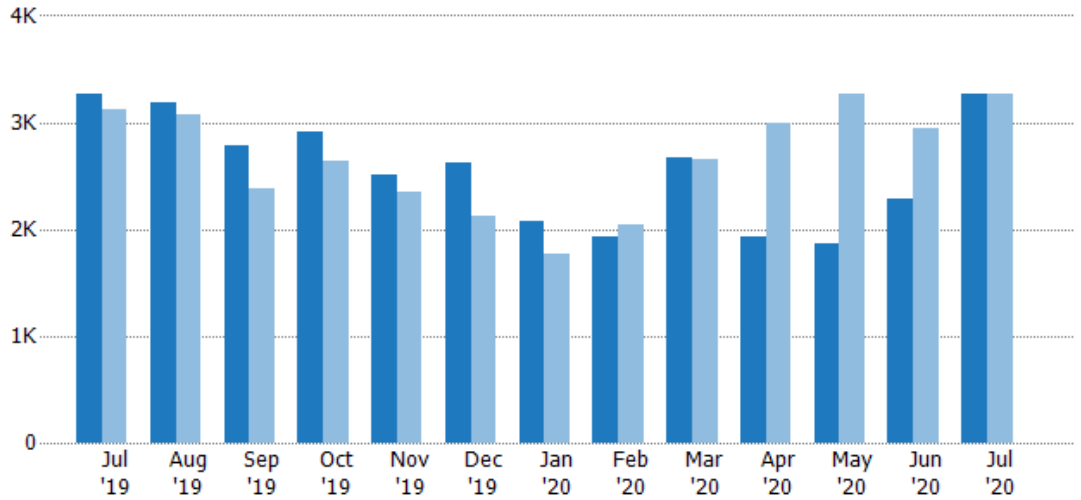
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Count	% Chg.
Jul '20	3.27K	0%
Jul '19	3.27K	5.1%
Jul '18	3.11K	1%



Current Year	3.27K	3.19K	2.78K	2.92K	2.51K	2.62K	2.07K	1.93K	2.67K	1.93K	1.87K	2.29K	3.27K
Prior Year	3.11K	3.07K	2.38K	2.64K	2.35K	2.12K	1.77K	2.04K	2.66K	2.99K	3.26K	2.95K	3.27K
Percent Change from Prior Year	5%	4%	17%	10%	7%	23%	17%	-5%	0%	-35%	-43%	-22%	0%

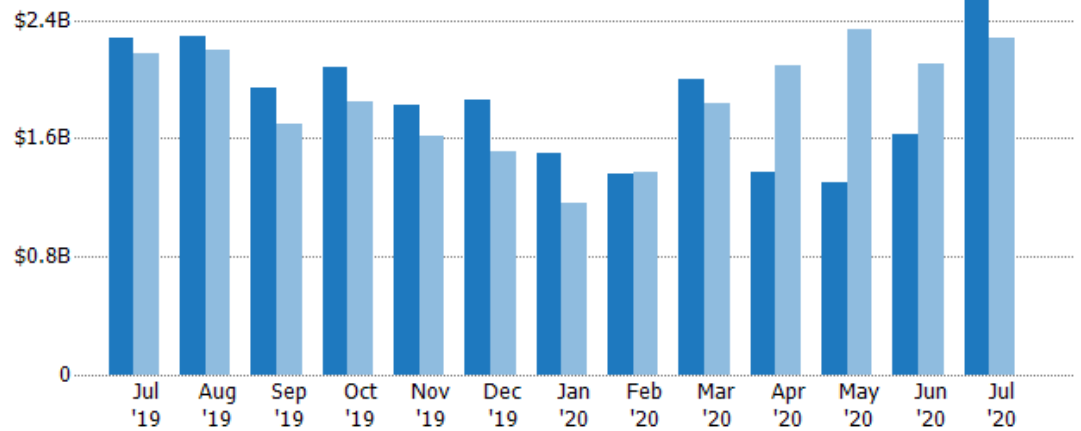
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Volume	% Chg.
Jul '20	\$2.79B	22.7%
Jul '19	\$2.27B	4.6%
Jul '18	\$2.17B	-4.3%



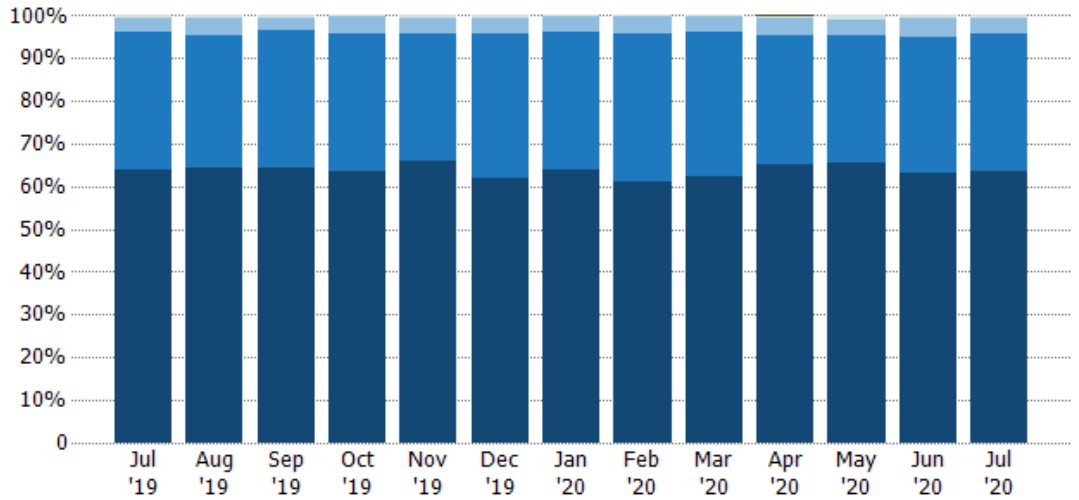
Current Year	\$2.27B	\$2.29B	\$1.94B	\$2.08B	\$1.83B	\$1.86B	\$1.5B	\$1.36B	\$1.99B	\$1.38B	\$1.3B	\$1.62B	\$2.79B
Prior Year	\$2.17B	\$2.2B	\$1.7B	\$1.84B	\$1.61B	\$1.51B	\$1.16B	\$1.37B	\$1.83B	\$2.09B	\$2.34B	\$2.11B	\$2.27B
Percent Change from Prior Year	5%	4%	14%	13%	13%	24%	29%	-1%	9%	-34%	-45%	-23%	23%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: CA
County: San Diego County, California

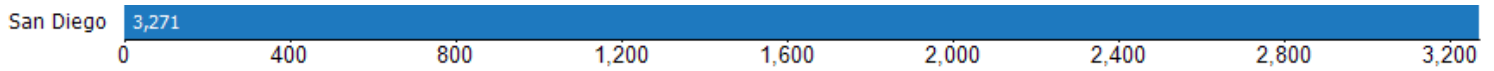


Property Type	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Other	-	-	-	-	-	-	-	-	-	0%	-	-	-
Multifamily/Multiplex	1%	1%	1%	0%	0%	1%	0%	0%	0%	1%	1%	1%	1%
Mobile/Manufactured	3%	4%	3%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%
Condo/Townhouse	32%	31%	32%	32%	30%	34%	32%	35%	34%	30%	30%	32%	32%
Single Family Residence	64%	64%	64%	64%	66%	62%	64%	61%	63%	65%	66%	63%	63%

Closed Sales (By County)

The total number of residential properties sold during the last month by county.

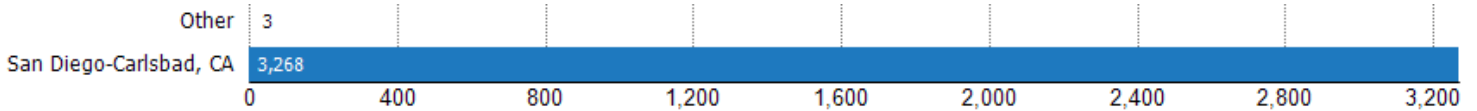
Filters Used: State: CA; County: San Diego County, California



Closed Sales (By Metro)

The total number of residential properties sold during the last month by metro.

Filters Used: State: CA; County: San Diego County, California

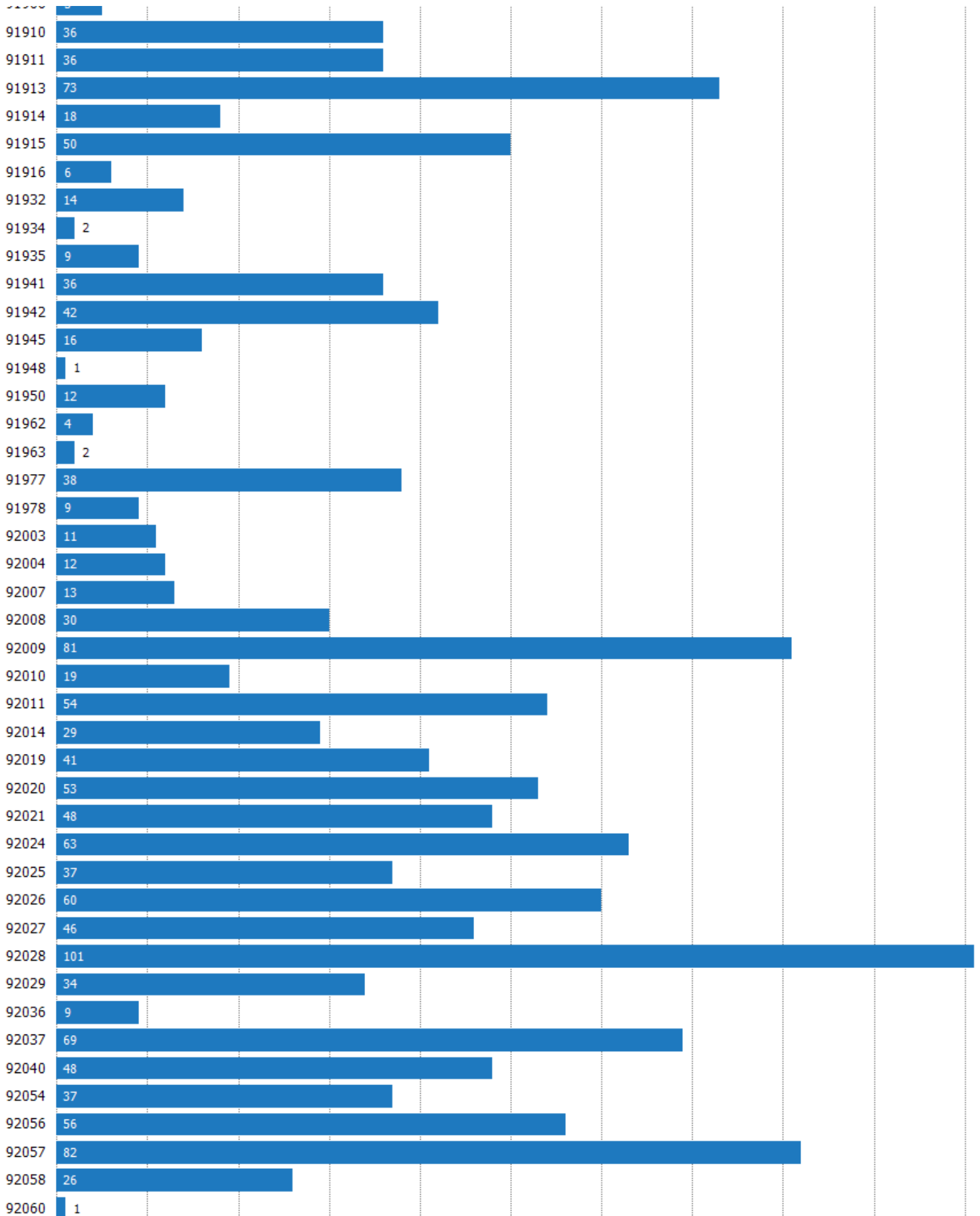


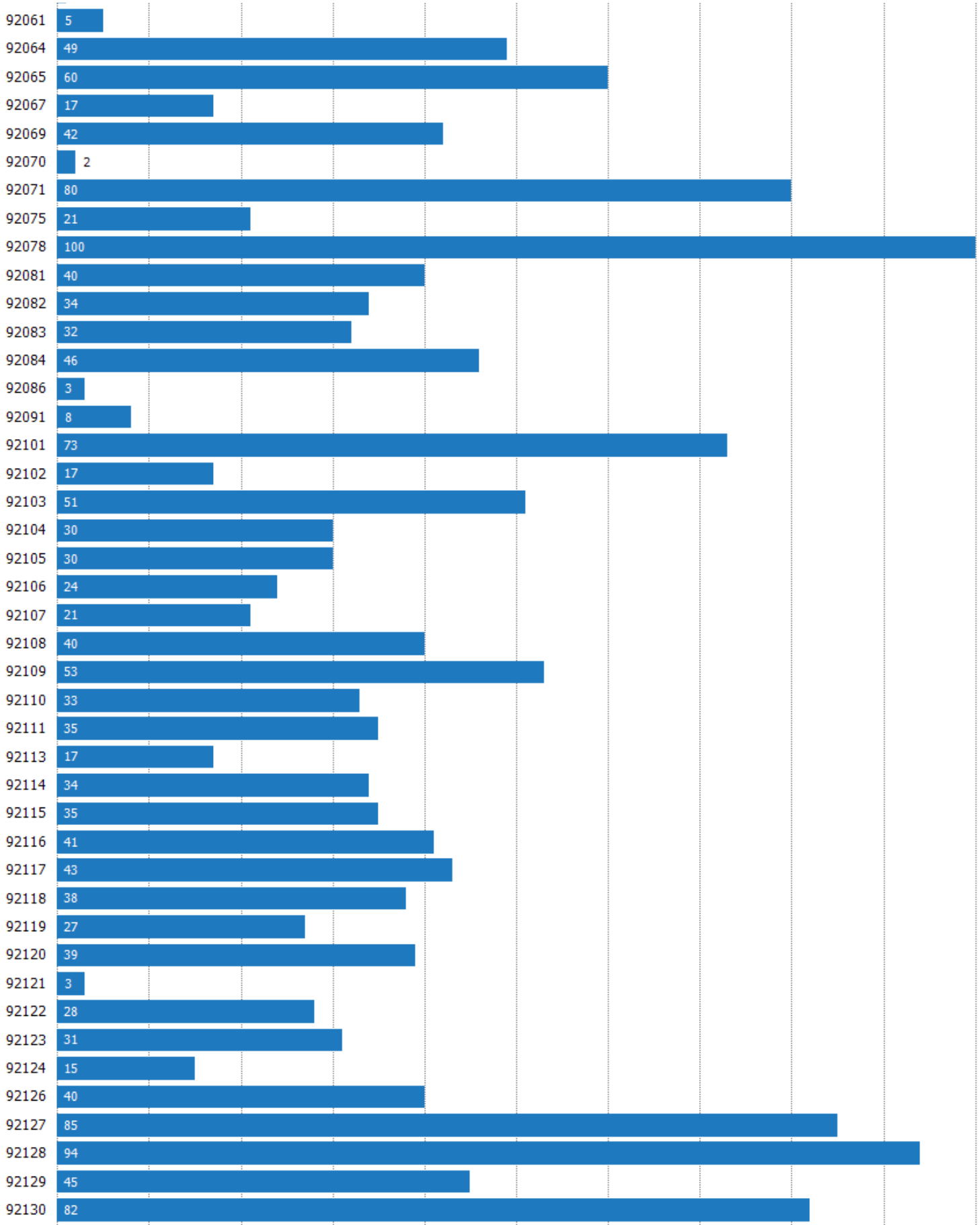
Closed Sales (By Zip)

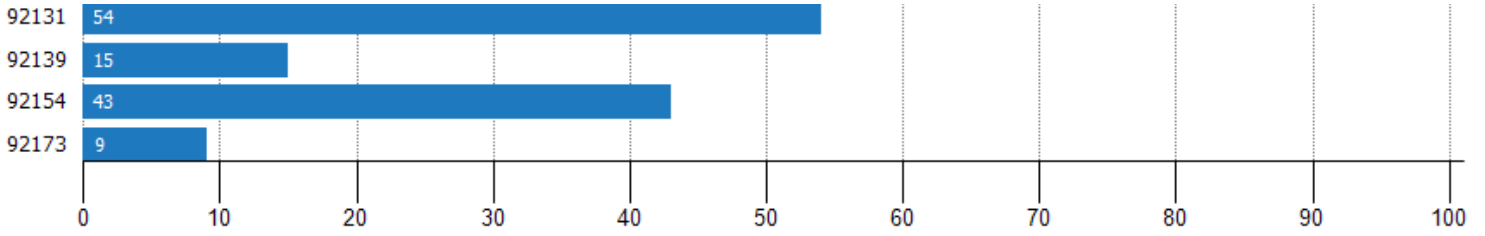
The total number of residential properties sold during the last month by zip.

Filters Used: State: CA; County: San Diego County, California









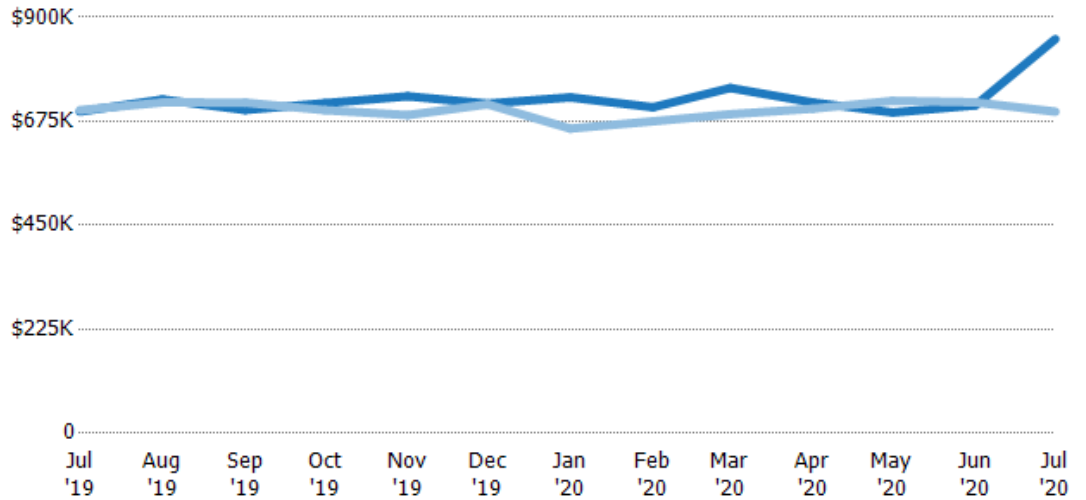
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: CA
County: San Diego County, California

Month/Year	Price	% Chg.
Jul '20	\$853K	22.6%
Jul '19	\$696K	-0.5%
Jul '18	\$699K	-5.3%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$696K	\$722K	\$699K	\$714K	\$729K	\$713K	\$727K	\$705K	\$747K	\$716K	\$694K	\$709K	\$853K
Prior Year	\$699K	\$716K	\$715K	\$699K	\$688K	\$712K	\$659K	\$675K	\$690K	\$702K	\$719K	\$716K	\$696K
Percent Change from Prior Year	0%	1%	-2%	2%	6%	0%	10%	5%	8%	2%	-4%	-1%	23%

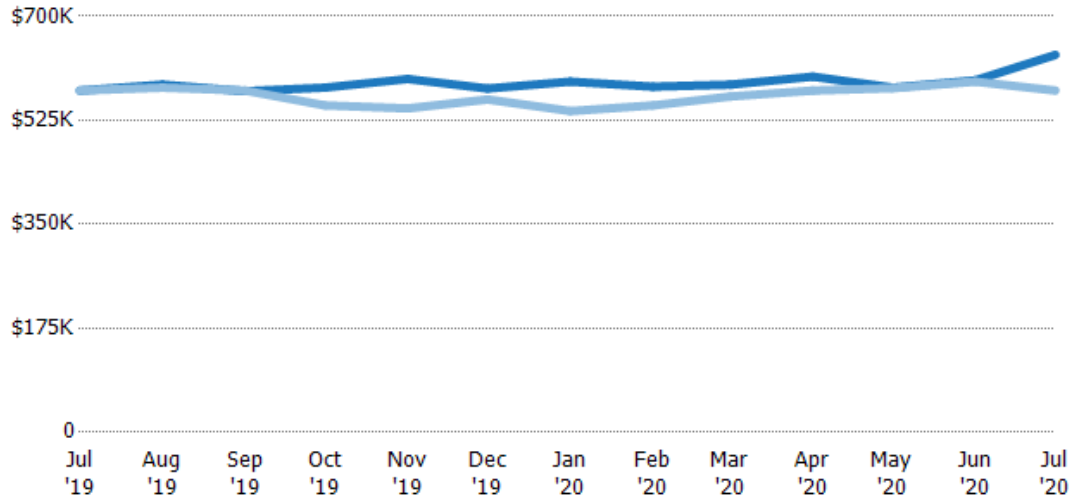
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Price	% Chg.
Jul '20	\$635K	10.4%
Jul '19	\$575K	0%
Jul '18	\$575K	-6.1%



Current Year	\$575K	\$585K	\$574K	\$580K	\$594K	\$579K	\$590K	\$582K	\$585K	\$598K	\$580K	\$592K	\$635K
Prior Year	\$575K	\$580K	\$575K	\$550K	\$545K	\$560K	\$541K	\$550K	\$565K	\$575K	\$579K	\$590K	\$575K
Percent Change from Prior Year	0%	1%	0%	5%	9%	3%	9%	6%	4%	4%	0%	0%	10%

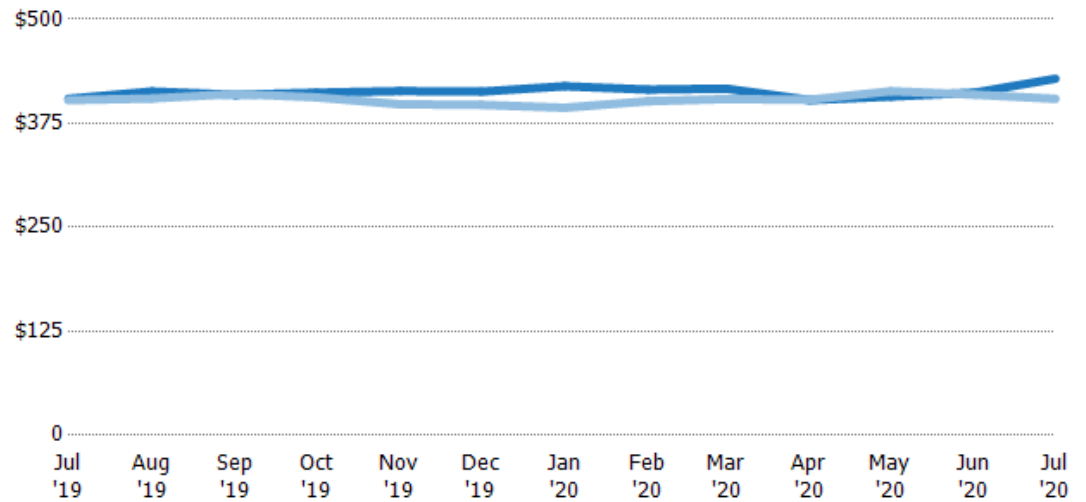
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Price/sq ft	% Chg.
Jul '20	\$429	6%
Jul '19	\$404	0.4%
Jul '18	\$403	-4.8%



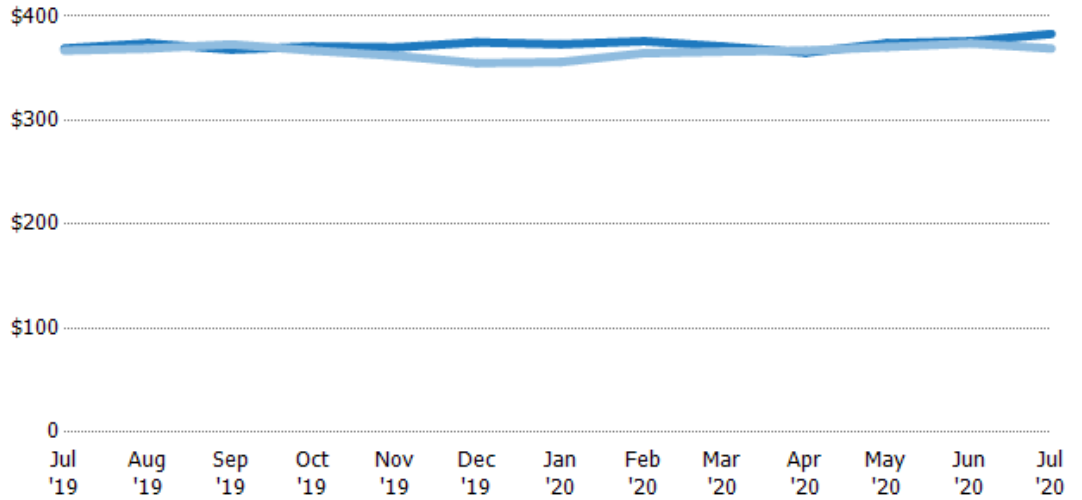
Current Year	\$404	\$413	\$409	\$412	\$414	\$413	\$419	\$416	\$417	\$403	\$407	\$412	\$429
Prior Year	\$403	\$405	\$410	\$406	\$398	\$397	\$394	\$402	\$404	\$403	\$414	\$409	\$404
Percent Change from Prior Year	0%	2%	0%	1%	4%	4%	7%	3%	3%	0%	-2%	1%	6%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

State: CA
County: San Diego County,
California



Month/Year	Price/sq ft	% Chg.
Jul '20	\$383	3.8%
Jul '19	\$369	0.5%
Jul '18	\$367	-5.4%

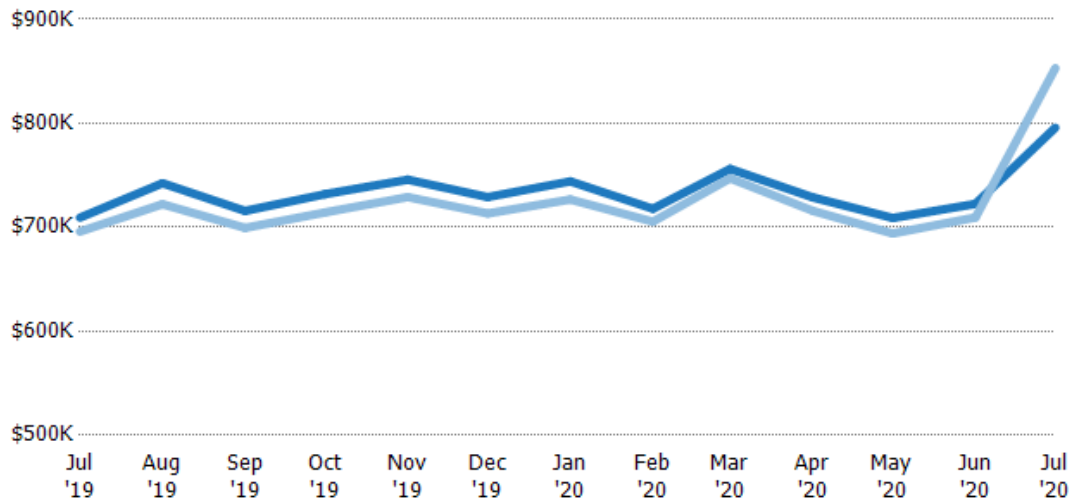
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$369	\$374	\$368	\$371	\$370	\$375	\$373	\$376	\$371	\$365	\$374	\$376	\$383
Prior Year	\$367	\$369	\$373	\$367	\$362	\$355	\$356	\$365	\$366	\$367	\$371	\$374	\$369
Percent Change from Prior Year	1%	1%	-1%	1%	2%	6%	5%	3%	1%	-1%	1%	1%	4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: CA
County: San Diego County,
California



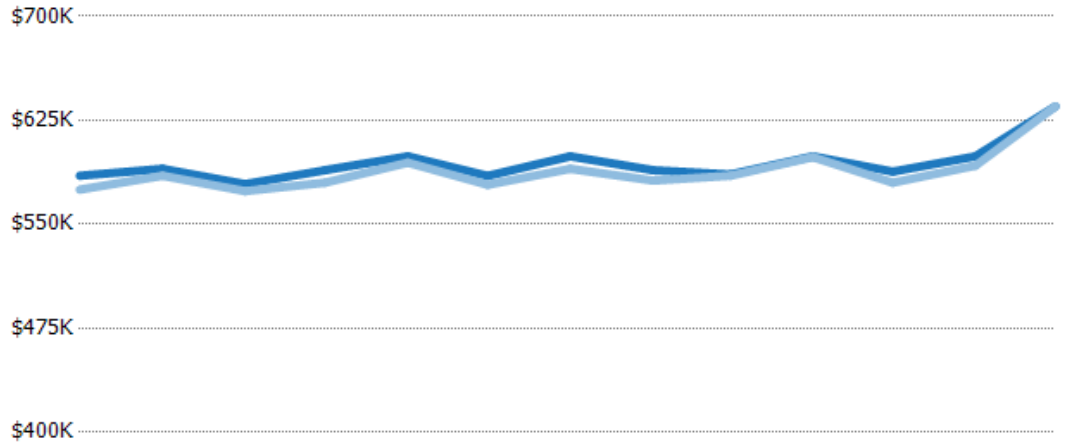
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg List Price	\$709K	\$742K	\$716K	\$732K	\$746K	\$729K	\$744K	\$718K	\$756K	\$729K	\$709K	\$722K	\$796K
Avg Sales Price	\$696K	\$722K	\$699K	\$714K	\$729K	\$713K	\$727K	\$705K	\$747K	\$716K	\$694K	\$709K	\$853K
Avg Sales Price as a % of Avg List Price	98%	97%	98%	98%	98%	98%	98%	98%	99%	98%	98%	98%	107%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: CA
County: San Diego County,
California



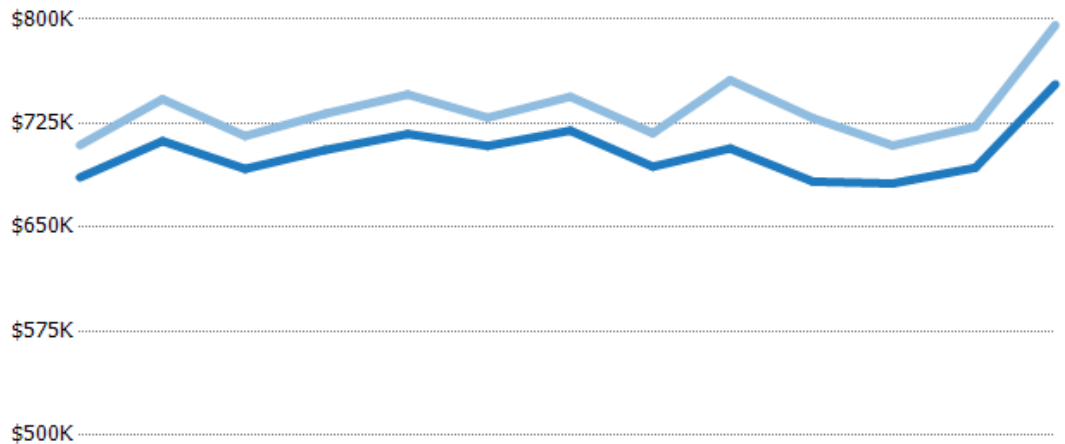
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$585K	\$590K	\$579K	\$589K	\$599K	\$585K	\$599K	\$589K	\$586K	\$599K	\$588K	\$599K	\$635K
Median Sales Price	\$575K	\$585K	\$574K	\$580K	\$594K	\$579K	\$590K	\$582K	\$585K	\$598K	\$580K	\$592K	\$635K
Med Sales Price as a % of Med List Price	98%	99%	99%	98%	99%	99%	98%	99%	100%	100%	99%	99%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: CA
County: San Diego County,
California



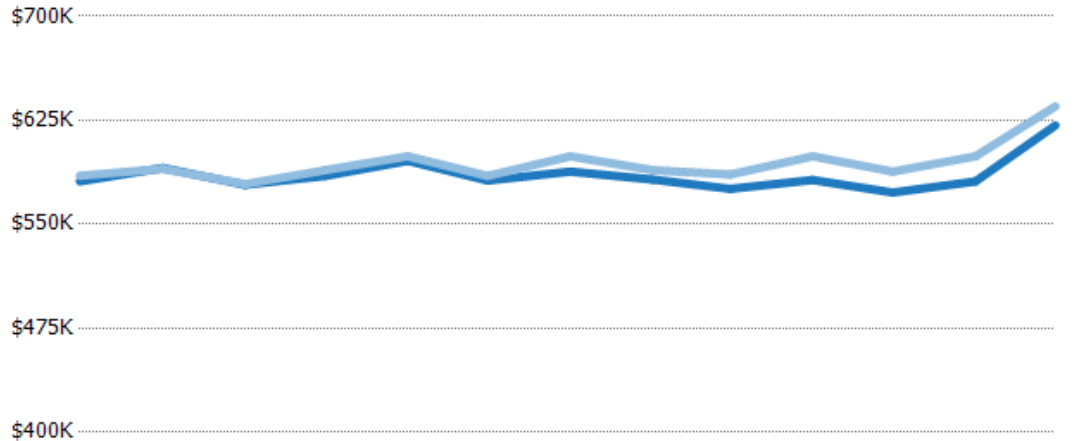
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$686K	\$712K	\$692K	\$706K	\$717K	\$709K	\$720K	\$694K	\$707K	\$683K	\$682K	\$693K	\$753K
Avg Sales Price	\$709K	\$742K	\$716K	\$732K	\$746K	\$729K	\$744K	\$718K	\$756K	\$729K	\$709K	\$722K	\$796K
Avg Sales Price as a % of Avg Est Value	103%	104%	103%	104%	104%	103%	103%	103%	107%	107%	104%	104%	106%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: CA
County: San Diego County,
California



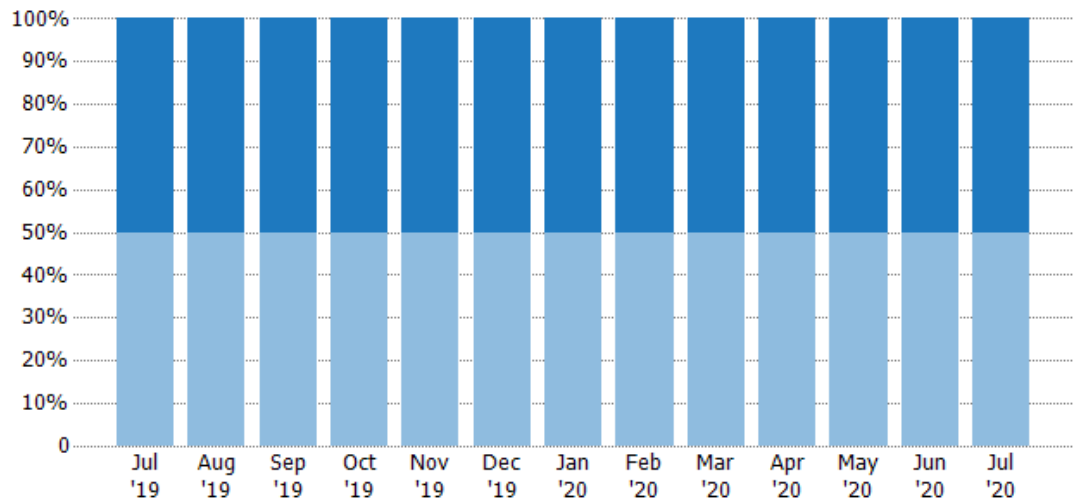
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$581K	\$591K	\$578K	\$585K	\$596K	\$582K	\$588K	\$582K	\$576K	\$582K	\$573K	\$581K	\$621K
Median Sales Price	\$585K	\$590K	\$579K	\$589K	\$599K	\$585K	\$599K	\$589K	\$586K	\$599K	\$588K	\$599K	\$635K
Med Sales Price as a % of Med Est Value	101%	100%	100%	101%	101%	101%	102%	101%	102%	103%	103%	103%	102%

Total Sales by Sides

The percentage of listings sold and buyer controlled sales during each month.

Filters Used

State: CA
County: San Diego County,
California



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Listing Side Sale %	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%
Buyer Side Sale %	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%
Listing Side Sale	3,270	3,190	2,776	2,915	2,511	2,611	2,073	1,935	2,672	1,928	1,874	2,288	3,270
Buyer Side Sale	3,266	3,176	2,766	2,909	2,501	2,610	2,068	1,926	2,665	1,924	1,869	2,289	3,271

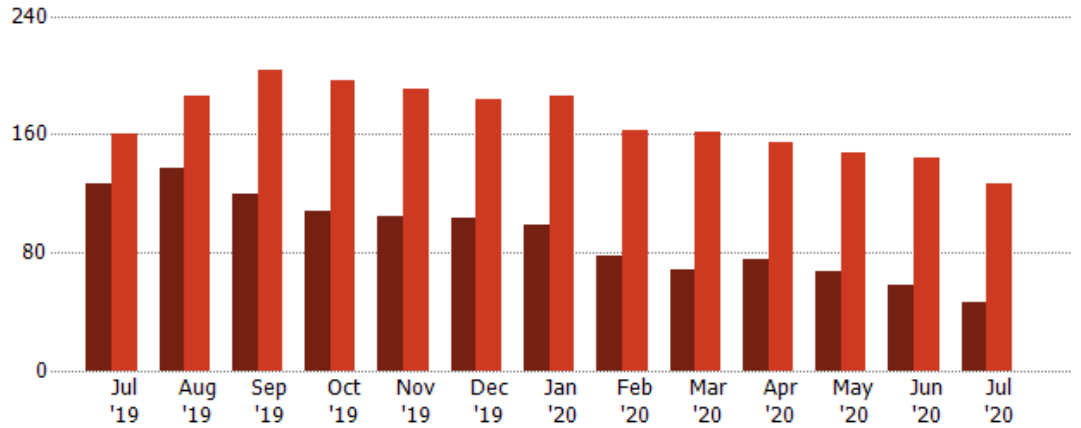
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

State: CA
County: San Diego County, California

Month/Year	Count	% Chg.
Jul '20	46	-63.8%
Jul '19	127	-20.6%
Jul '18	160	7.5%



Current Year	127	137	120	108	105	103	99	78	68	75	67	58	46
Prior Year	160	186	203	197	191	184	186	163	162	154	148	144	127
Percent Change from Prior Year	-21%	-26%	-41%	-45%	-45%	-44%	-47%	-52%	-58%	-51%	-55%	-60%	-64%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

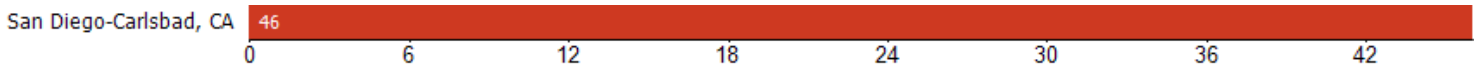
Filters Used: State: CA; County: San Diego County, California



Distressed Listings (By Metro)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by metro.

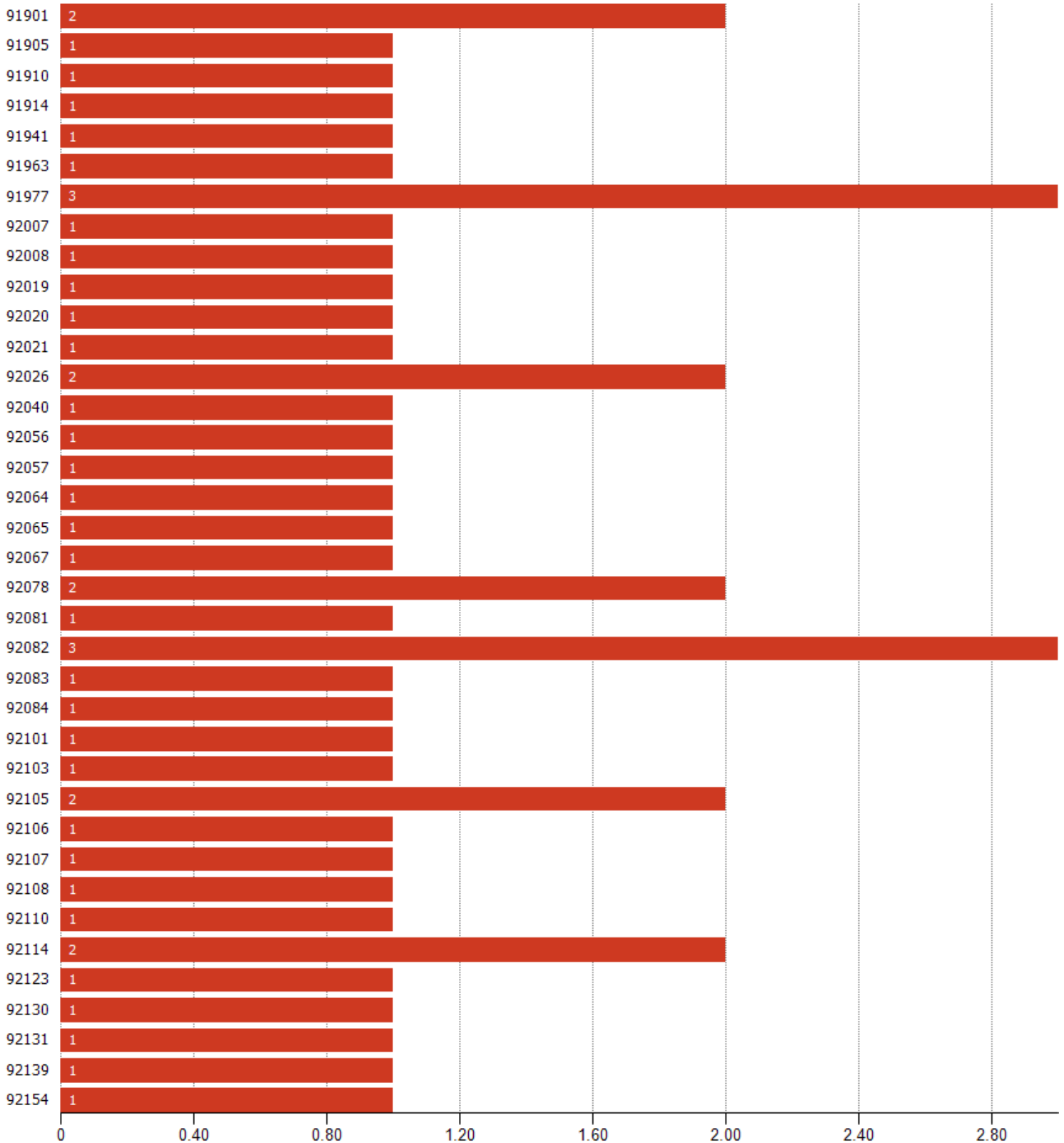
Filters Used: State: CA; County: San Diego County, California



Distressed Listings (By Zip)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by zip.

Filters Used: State: CA; County: San Diego County, California



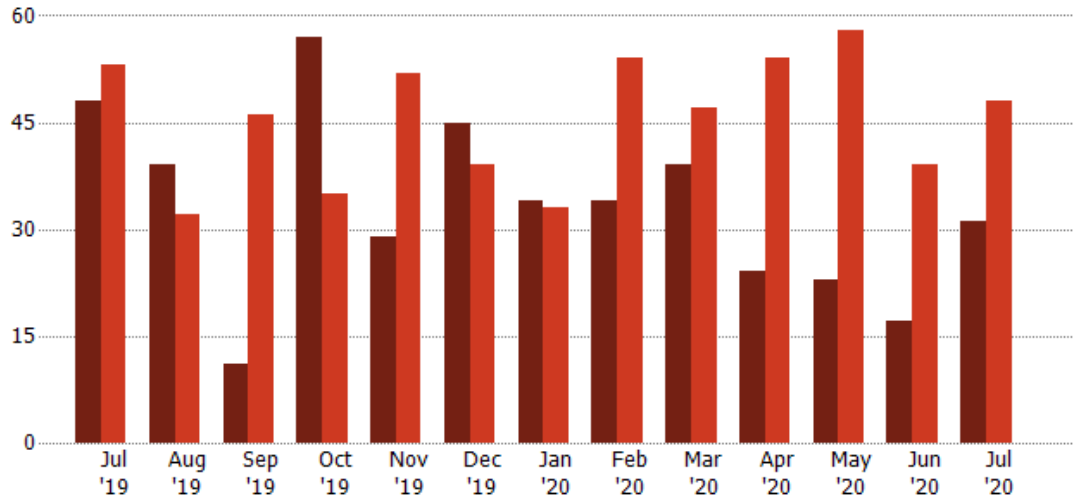
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: CA
County: San Diego County,
California

Month/ Year	Count	% Chg.
Jul '20	31	-35.4%
Jul '19	48	-9.4%
Jul '18	53	11.3%



Current Year	48	39	11	57	29	45	34	34	39	24	23	17	31
Prior Year	53	32	46	35	52	39	33	54	47	54	58	39	48
Percent Change from Prior Year	-9%	22%	-76%	63%	-44%	15%	3%	-37%	-17%	-56%	-60%	-56%	-35%

Listing Activity by ZIP

Jul 2020

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
91901	26	\$33,645,989	\$1,294,077	\$814,000	\$567	\$303	1	73.07%
91902	13	\$12,456,697	\$958,207	\$889,900	\$361	\$366	1	100.00%
91905	10	\$4,747,799	\$474,780	\$379,500	\$190	\$172	5	20.00%
91906	5	\$1,891,900	\$378,380	\$375,000	\$296	\$245	1	100.00%
91910	27	\$16,811,200	\$622,637	\$599,000	\$328	\$361	1	100.00%
91911	39	\$15,973,987	\$409,589	\$419,000	\$249	\$275	1	92.30%
91913	38	\$125,404,775	\$3,300,126	\$732,000	\$1,482	\$273	1	100.00%
91914	19	\$22,183,699	\$1,167,563	\$1,200,000	\$320	\$314	1	94.73%
91915	19	\$11,586,500	\$609,816	\$579,900	\$294	\$298	0	100.00%
91916	4	\$4,657,000	\$1,164,250	\$1,264,000	\$296	\$302	1	100.00%
91917	2	\$909,000	\$454,500	\$454,500	\$257	\$257		
91931	2	\$238,900	\$119,450	\$119,450	\$97	\$97		
91932	31	\$27,635,599	\$891,471	\$849,999	\$573	\$582	2	45.16%
91934	2	\$1,035,000	\$517,500	\$517,500	\$268	\$268	1	100.00%
91935	11	\$12,159,000	\$1,105,364	\$1,000,000	\$371	\$360	1	81.81%
91941	23	\$20,811,144	\$904,832	\$800,000	\$372	\$329	1	100.00%
91942	29	\$18,235,586	\$628,813	\$639,999	\$397	\$386	1	100.00%
91945	7	\$4,581,999	\$654,571	\$635,000	\$373	\$381	0	100.00%
91948	1	\$125,000	\$125,000	\$125,000	\$227	\$227	1	100.00%
91950	13	\$5,017,800	\$385,985	\$414,900	\$337	\$319	1	92.30%
91962	2	\$2,919,000	\$1,459,500	\$1,459,500	\$1,358	\$1,358	1	100.00%
91963	9	\$4,184,000	\$464,889	\$325,000	\$384	\$319	5	22.22%
91977	34	\$15,491,400	\$455,629	\$467,000	\$345	\$356	1	100.00%
91978	7	\$4,416,261	\$630,894	\$692,185	\$339	\$350	1	100.00%
92003	10	\$10,548,688	\$1,054,869	\$1,173,000	\$361	\$307	1	100.00%
92004	50	\$18,202,099	\$364,042	\$227,450	\$149	\$127	4	24.00%
92007	41	\$93,724,897	\$2,285,973	\$1,900,000	\$1,012	\$858	3	31.70%
92008	67	\$114,990,372	\$1,716,274	\$1,299,000	\$649	\$576	2	44.77%
92009	86	\$83,538,759	\$971,381	\$844,000	\$428	\$403	1	94.18%
92010	19	\$12,712,599	\$669,084	\$529,900	\$349	\$340	1	100.00%
92011	65	\$48,564,989	\$747,154	\$612,000	\$354	\$386	1	83.07%
92014	63	\$235,947,896	\$3,745,205	\$2,500,000	\$1,316	\$1,004	2	46.03%
92019	32	\$21,161,137	\$661,286	\$669,500	\$329	\$335	1	100.00%
92020	35	\$20,332,786	\$580,937	\$600,000	\$362	\$329	1	100.00%
92021	36	\$18,141,828	\$503,940	\$562,000	\$235	\$261	1	100.00%
92024	93	\$166,433,068	\$1,789,603	\$1,549,000	\$698	\$554	1	68.81%
92025	33	\$30,968,297	\$938,433	\$735,000	\$391	\$362	1	100.00%
92026	65	\$38,887,830	\$598,274	\$520,000	\$300	\$271	1	92.30%

Continues on next page →

Listing Activity by ZIP

Jul 2020

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
92027	23	\$15,173,200	\$659,704	\$659,000	\$325	\$287	0	100.00%
92028	110	\$106,993,786	\$972,671	\$717,000	\$308	\$288	1	91.81%
92029	38	\$27,689,367	\$728,668	\$732,000	\$265	\$287	1	89.47%
92036	15	\$13,811,500	\$920,767	\$699,000	\$372	\$312	2	60.00%
92037	217	\$842,387,693	\$3,881,971	\$2,695,000	\$1,064	\$942	3	31.33%
92040	45	\$22,375,536	\$497,234	\$449,838	\$279	\$267	1	100.00%
92054	69	\$66,818,255	\$968,381	\$824,888	\$753	\$749	2	53.62%
92056	53	\$28,372,718	\$535,334	\$529,900	\$343	\$353	1	100.00%
92057	76	\$42,033,061	\$553,067	\$504,000	\$321	\$322	1	100.00%
92058	23	\$8,406,399	\$365,496	\$338,700	\$235	\$224	1	100.00%
92059	1	\$949,000	\$949,000	\$949,000	\$310	\$310		
92060	3	\$3,088,000	\$1,029,333	\$1,249,000	\$496	\$450	3	33.33%
92061	15	\$28,937,900	\$1,929,193	\$895,000	\$284	\$282	3	33.33%
92064	48	\$72,265,086	\$1,505,523	\$1,397,000	\$406	\$403	1	100.00%
92065	79	\$64,190,133	\$812,533	\$621,000	\$317	\$266	1	74.68%
92066	4	\$1,614,600	\$403,650	\$279,400	\$194	\$156		
92067	110	\$594,221,970	\$5,402,018	\$4,172,938	\$911	\$604	6	15.45%
92069	42	\$32,450,690	\$772,635	\$497,063	\$429	\$337	1	100.00%
92070	7	\$26,998,000	\$3,856,857	\$2,375,000	\$1,386	\$882	4	28.57%
92071	58	\$31,094,789	\$536,117	\$519,500	\$341	\$342	1	100.00%
92075	48	\$98,674,100	\$2,055,710	\$1,434,500	\$975	\$922	2	43.75%
92078	80	\$57,091,637	\$713,645	\$548,850	\$314	\$313	1	100.00%
92081	34	\$19,851,494	\$583,867	\$550,450	\$329	\$328	1	100.00%
92082	66	\$56,253,608	\$852,327	\$814,950	\$280	\$275	2	51.51%
92083	32	\$16,970,972	\$530,343	\$554,000	\$322	\$311	1	100.00%
92084	58	\$46,002,460	\$793,146	\$605,000	\$335	\$305	1	79.31%
92086	12	\$8,592,900	\$716,075	\$442,000	\$449	\$261	4	25.00%
92091	38	\$155,752,595	\$4,098,753	\$3,447,500	\$654	\$581	5	21.05%
92101	337	\$327,638,316	\$972,221	\$675,000	\$702	\$622	5	21.66%
92102	37	\$22,137,264	\$598,304	\$515,000	\$461	\$476	2	45.94%
92103	107	\$162,573,081	\$1,519,375	\$1,275,000	\$703	\$654	2	47.66%
92104	46	\$37,563,782	\$816,604	\$699,000	\$647	\$581	2	65.21%
92105	32	\$14,404,499	\$450,141	\$431,500	\$398	\$346	1	93.75%
92106	47	\$86,910,486	\$1,849,159	\$1,399,000	\$686	\$644	2	51.06%
92107	29	\$38,751,400	\$1,336,255	\$1,145,000	\$747	\$666	1	72.41%
92108	56	\$35,796,006	\$639,214	\$694,450	\$468	\$459	1	71.42%
92109	113	\$171,920,287	\$1,521,418	\$1,199,000	\$928	\$805	2	46.90%

Continues on next page →

Listing Activity by ZIP

Jul 2020

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
92110	40	\$33,946,279	\$848,657	\$596,000	\$501	\$478	1	82.50%
92111	32	\$19,209,160	\$600,286	\$634,000	\$425	\$429	1	100.00%
92113	12	\$5,918,400	\$493,200	\$487,500	\$431	\$428	1	100.00%
92114	24	\$10,702,399	\$445,933	\$487,000	\$333	\$368	1	100.00%
92115	43	\$24,199,034	\$562,768	\$520,000	\$453	\$408	1	81.39%
92116	36	\$31,388,488	\$871,902	\$875,394	\$619	\$592	1	100.00%
92117	39	\$30,025,597	\$769,887	\$774,500	\$493	\$476	1	100.00%
92118	96	\$261,402,099	\$2,722,939	\$2,299,000	\$1,159	\$1,041	3	39.58%
92119	18	\$10,359,498	\$575,528	\$682,000	\$410	\$431	1	100.00%
92120	23	\$14,309,299	\$622,143	\$639,900	\$357	\$361	1	100.00%
92121	8	\$7,074,000	\$884,250	\$922,000	\$479	\$488	3	37.50%
92122	47	\$30,433,589	\$647,523	\$569,000	\$516	\$506	2	59.57%
92123	18	\$10,357,900	\$575,439	\$602,450	\$457	\$460	1	100.00%
92124	16	\$12,714,680	\$794,668	\$814,495	\$432	\$444	1	93.75%
92126	39	\$21,478,875	\$550,740	\$648,300	\$451	\$444	1	100.00%
92127	88	\$169,426,149	\$1,925,297	\$1,475,950	\$481	\$430	1	95.45%
92128	53	\$40,528,187	\$764,683	\$725,000	\$411	\$415	1	100.00%
92129	24	\$17,189,700	\$716,238	\$694,450	\$418	\$419	1	100.00%
92130	105	\$198,181,983	\$1,887,447	\$1,475,000	\$537	\$529	1	78.09%
92131	27	\$28,256,296	\$1,046,529	\$929,500	\$438	\$436	1	100.00%
92139	17	\$7,780,750	\$457,691	\$470,000	\$364	\$346	1	88.23%
92154	28	\$12,225,399	\$436,621	\$445,000	\$285	\$310	1	100.00%
92173	6	\$3,087,000	\$514,500	\$547,000	\$341	\$324	1	100.00%
Other	3	\$4,146,990	\$1,382,330	\$1,199,000	\$549	\$613		



Listing Activity by Metro Area

Jul 2020

Metro	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
Other	1	\$3,099,500	\$3,099,500	\$3,099,500	\$1,158	\$1,158	0	100.00%
San Diego-Carlsbad, CA	4,117	\$5,669,273,301	\$1,377,040	\$769,500	\$565	\$453	1	79.37%

Sales Activity by ZIP

Jul 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
91901	37	\$26,706,395	19	\$13,565,500	\$713,974	\$733,000	\$319	\$311	7
91902	27	\$20,330,499	17	\$12,572,000	\$739,529	\$750,000	\$363	\$342	15
91905	8	\$2,866,209	2	\$740,000	\$370,000	\$370,000	\$166	\$166	51
91906	12	\$4,169,800	5	\$1,425,350	\$285,070	\$305,000	\$247	\$235	10
91910	55	\$31,844,897	36	\$21,130,900	\$586,969	\$625,000	\$313	\$320	9
91911	57	\$26,537,898	36	\$17,877,200	\$496,589	\$546,500	\$344	\$340	11
91913	91	\$53,820,696	73	\$42,659,095	\$584,371	\$590,000	\$312	\$311	9
91914	24	\$21,601,249	18	\$11,187,500	\$621,528	\$564,000	\$332	\$333	6
91915	33	\$19,008,549	50	\$29,791,755	\$595,835	\$577,450	\$318	\$310	12
91916	7	\$3,607,900	6	\$3,201,400	\$533,567	\$497,000	\$293	\$278	10
91932	28	\$17,571,800	14	\$10,573,500	\$755,250	\$646,250	\$555	\$561	12
91934	2	\$266,100	2	\$544,000	\$272,000	\$272,000	\$201	\$201	34
91935	15	\$11,647,698	9	\$7,083,296	\$787,033	\$760,000	\$278	\$295	54
91941	44	\$35,810,699	36	\$24,967,450	\$693,540	\$744,400	\$367	\$352	12
91942	38	\$19,439,794	42	\$22,208,821	\$528,781	\$557,500	\$421	\$384	11
91945	19	\$10,630,798	16	\$8,491,000	\$530,688	\$525,500	\$394	\$358	10
91948			1	\$110,000	\$110,000	\$110,000	\$137	\$137	85
91950	26	\$11,285,589	12	\$5,530,000	\$460,833	\$487,000	\$367	\$376	10
91962	5	\$1,963,900	4	\$1,843,250	\$460,813	\$445,000	\$197	\$196	9
91963	1	\$210,000	2	\$980,000	\$490,000	\$490,000	\$388	\$388	239
91977	57	\$28,455,036	38	\$17,940,250	\$472,112	\$492,500	\$321	\$340	9
91978	22	\$8,975,477	9	\$5,499,412	\$611,046	\$640,345	\$368	\$325	6
92003	14	\$15,556,100	11	\$10,278,400	\$934,400	\$830,000	\$277	\$296	21
92004	21	\$5,426,700	12	\$2,294,500	\$191,208	\$157,500	\$99	\$98	188
92007	23	\$37,590,900	13	\$18,094,990	\$1,391,922	\$1,199,995	\$671	\$689	18
92008	42	\$47,449,748	30	\$30,316,000	\$1,010,533	\$867,500	\$524	\$474	22
92009	94	\$95,984,756	81	\$75,691,482	\$934,463	\$832,800	\$407	\$405	13
92010	41	\$36,731,129	19	\$13,352,000	\$702,737	\$749,000	\$421	\$418	6
92011	62	\$60,377,764	54	\$48,204,990	\$892,685	\$834,995	\$404	\$439	15
92014	30	\$85,765,488	29	\$68,915,500	\$2,376,397	\$1,750,000	\$859	\$729	33
92019	80	\$50,181,787	41	\$24,370,900	\$594,412	\$580,000	\$336	\$333	9
92020	44	\$24,705,483	53	\$32,827,800	\$619,392	\$610,000	\$326	\$306	11
92021	83	\$36,572,683	48	\$22,384,288	\$466,339	\$512,500	\$308	\$304	12
92024	112	\$180,671,058	64	\$80,602,180	\$1,259,409	\$1,150,000	\$604	\$601	22
92025	36	\$24,890,099	37	\$24,093,300	\$651,170	\$605,000	\$334	\$322	13
92026	99	\$58,162,758	60	\$36,073,435	\$601,224	\$555,000	\$321	\$306	15
92027	67	\$41,871,798	47	\$26,039,486	\$554,032	\$560,000	\$302	\$315	29
92028	136	\$88,450,786	101	\$68,224,460	\$675,490	\$635,000	\$288	\$275	25

Continues on next page →

Sales Activity by ZIP

Jul 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
92029	49	\$34,799,953	34	\$27,908,208	\$820,830	\$760,000	\$334	\$328	22
92036	26	\$12,974,500	9	\$4,615,000	\$512,778	\$423,000	\$295	\$299	134
92037	108	\$195,674,674	68	\$147,215,491	\$2,164,934	\$1,575,000	\$920	\$780	26
92040	58	\$31,177,817	48	\$23,922,800	\$498,392	\$532,500	\$344	\$337	13
92054	64	\$59,758,437	37	\$28,203,380	\$762,254	\$740,000	\$589	\$608	21
92056	112	\$61,748,336	56	\$33,319,245	\$594,987	\$587,000	\$361	\$351	13
92057	139	\$72,860,673	82	\$44,955,303	\$548,235	\$562,000	\$308	\$302	14
92058	38	\$14,681,815	26	\$8,545,900	\$328,688	\$267,500	\$256	\$210	26
92060	1	\$365,000	1	\$58,000	\$58,000	\$58,000	\$263	\$263	239
92061	15	\$10,539,300	5	\$2,881,000	\$576,200	\$570,000	\$230	\$234	22
92064	65	\$64,695,487	49	\$44,835,800	\$915,016	\$825,000	\$410	\$393	11
92065	70	\$43,636,155	59	\$263,041,245	\$4,458,326	\$610,000	\$2,245	\$270	20
92067	40	\$123,192,388	17	\$49,164,000	\$3,072,750	\$2,762,500	\$451	\$433	121
92069	60	\$33,546,638	42	\$25,674,600	\$611,300	\$640,000	\$320	\$337	11
92070	5	\$3,069,900	2	\$1,174,900	\$587,450	\$587,450	\$221	\$221	103
92071	107	\$55,238,028	80	\$41,094,800	\$513,685	\$554,000	\$351	\$352	11
92075	24	\$48,253,379	21	\$32,295,000	\$1,537,857	\$1,280,000	\$757	\$688	54
92078	150	\$97,445,977	100	\$67,948,851	\$679,489	\$624,500	\$333	\$348	14
92081	60	\$34,767,023	41	\$24,038,065	\$586,294	\$560,000	\$342	\$323	14
92082	49	\$30,560,645	34	\$21,314,500	\$626,897	\$677,500	\$244	\$255	31
92083	52	\$25,203,921	32	\$16,393,640	\$512,301	\$527,250	\$314	\$314	15
92084	71	\$47,211,213	46	\$28,970,009	\$629,783	\$656,000	\$311	\$309	23
92086	14	\$4,104,300	3	\$1,063,500	\$354,500	\$163,500	\$160	\$131	41
92091	24	\$60,819,000	8	\$30,700,000	\$3,837,500	\$2,675,000	\$642	\$630	34
92101	106	\$71,141,370	73	\$43,737,024	\$599,137	\$510,000	\$579	\$569	25
92102	37	\$20,452,499	17	\$8,583,900	\$504,935	\$455,000	\$466	\$391	7
92103	67	\$75,137,481	51	\$42,911,350	\$841,399	\$740,000	\$574	\$536	23
92104	57	\$38,466,149	30	\$20,739,655	\$691,322	\$690,150	\$585	\$544	9
92105	59	\$26,646,898	30	\$12,791,400	\$426,380	\$466,000	\$429	\$409	16
92106	37	\$48,345,700	24	\$27,032,600	\$1,126,358	\$1,064,500	\$609	\$583	12
92107	35	\$38,244,999	21	\$16,999,450	\$809,498	\$687,000	\$628	\$551	18
92108	76	\$40,083,394	40	\$18,205,990	\$455,150	\$396,500	\$433	\$441	17
92109	75	\$80,487,313	53	\$60,451,788	\$1,140,600	\$885,000	\$788	\$718	23
92110	31	\$20,968,494	33	\$21,077,317	\$638,707	\$487,500	\$458	\$460	15
92111	46	\$26,345,976	35	\$22,040,900	\$629,740	\$695,000	\$475	\$472	8
92113	38	\$18,045,971	17	\$7,581,791	\$445,988	\$455,000	\$389	\$341	26
92114	73	\$36,224,785	34	\$15,818,820	\$465,259	\$515,000	\$346	\$362	14

Continues on next page →

Sales Activity by ZIP

Jul 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
92115	66	\$35,286,430	35	\$19,998,725	\$571,392	\$625,000	\$434	\$396	10
92116	39	\$29,684,939	41	\$32,078,200	\$782,395	\$779,000	\$594	\$551	19
92117	59	\$39,743,040	43	\$29,830,100	\$693,723	\$750,000	\$530	\$537	9
92118	56	\$119,279,394	38	\$72,031,950	\$1,895,578	\$1,649,925	\$924	\$810	32
92119	36	\$20,342,279	27	\$16,617,259	\$615,454	\$660,000	\$404	\$401	7
92120	52	\$35,641,282	39	\$25,527,000	\$654,538	\$638,000	\$443	\$396	6
92121	8	\$5,528,800	3	\$2,594,000	\$864,667	\$699,000	\$472	\$477	8
92122	53	\$42,304,187	28	\$20,489,000	\$731,750	\$677,500	\$498	\$500	22
92123	34	\$21,595,100	31	\$18,086,400	\$583,432	\$630,000	\$455	\$447	6
92124	37	\$26,225,088	15	\$9,580,500	\$638,700	\$580,000	\$397	\$387	6
92126	58	\$33,663,547	40	\$24,594,000	\$614,850	\$642,500	\$451	\$442	8
92127	123	\$161,622,271	84	\$96,050,800	\$1,143,462	\$1,080,000	\$422	\$407	11
92128	123	\$84,549,622	94	\$65,308,125	\$694,767	\$671,250	\$408	\$402	9
92129	60	\$48,078,895	45	\$35,268,559	\$783,746	\$800,000	\$427	\$408	7
92130	106	\$137,667,319	82	\$109,578,406	\$1,336,322	\$1,194,500	\$513	\$515	16
92131	53	\$53,699,698	54	\$48,745,700	\$902,698	\$830,000	\$412	\$410	11
92139	39	\$18,381,795	15	\$7,175,650	\$478,377	\$470,000	\$362	\$346	9
92154	75	\$36,832,545	43	\$23,278,500	\$541,360	\$550,000	\$324	\$313	7
92173	16	\$6,556,900	9	\$2,805,900	\$311,767	\$260,000	\$313	\$297	8

Sales Activity by Metro Area

Jul 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Other	7	\$5,428,156	3	\$1,788,990	\$596,330	\$629,990	\$295	\$292	13
San Diego-Carlsbad, CA	4,825	\$3,908,563,173	3,268	\$2,786,840,396	\$853,027	\$635,000	\$461	\$383	13

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: All San Diego

Run Date: 08/09/2020

Scheduled: Yes

Report Date Range: From 7/2019 To: 7/2020

Filter Type: Market Activity

Information Included

- | | | |
|---|---|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Include Office by Office Comparison | <input checked="" type="checkbox"/> Averages |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Include Appendix | <input checked="" type="checkbox"/> Medians |
| <input checked="" type="checkbox"/> Include Metrics By: County, Metropolitan Area, ZIP Code | | |

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

Company Filters

Brands: All

Offices: All

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: San Diego County, California

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value
- Total Sales by Sides

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 7/2020 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Listing Activity by Office
- Sales Activity by ZIP
- Sales Activity by Metro Area
- Sales Activity by Office